DEPARTMENT OF MOTOR VEHICLES
ADMINISTRATIVE SERVICES DIVISION
P.O. BOX 932336
SACRAMENTO, CA 94232-3360

May 9, 2022

To: All Interested Vendors

RE: ISD21-0220

The Department of Motor Vehicles is requesting pricing for Darktrace Enterprise Immune System Appliance as described on the **Request for Quotation (Attachment A).**

If your firm is interested in providing these services, please **read** the following:

- **Bidder Instructions:** www.documents.dgs.ca.gov/dgs/fmc/gs/pd/dgspd%20451.pdf

- **Cloud Computing - Software as a Service (SAAS) (Dated 11/19/2021):** www.dgs.ca.gov/-/media/divisions/pd/ ptcs/oppl/model-language/cloudcomputing_saasgp11192021.pdf

- **Department of Transportation (DOT) Federal Motor Carrier Safety Administration Non-Discrimination Assurances:** The DMV, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders that it will affirmatively ensure that any contract entered into pursuant to this advertisement, all contractors will be afforded full opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of the owner's race, color, national origin, sex, age, disability, income-level, or LEP in consideration for an award as detailed at www.dmv.ca. gov/portal/uploads/2020/05/fmcsa_titlevi_appendixaande.pdf

Please **submit** the following documents:

- **Request for Quotation (Attachment A)**
- **Unruh Civil Rights Certification (Attachment B)**
- **Payee Data Record at: https://www.documents.dgs.ca.gov/dgs/fmc/pdf/std204.pdf**
- **Bidder Declaration Form at: https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd/gspd05-105.pdf**
- **CA Secretary of State Registration or Fictitious Name Filing at : https://businesssearch.sos.ca.gov/**
- **DVBE Declaration at: https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd/pd_843.pdf**

Please email the above-mentioned documents to: RAFAEL.GONZALEZ@DMV.CA.GOV

Quotation must not exceed $1,000,000. Quotation must be received by May 23, 2022 no later than 11:00 am.

In the event of a tie, a witnessed coin toss will determine the winner. If the winning vendor cannot fulfill the terms of the contract then the contract may be awarded to the next lowest bid response.

Should you have any questions, please contact me at the email provided above.

Sincerely,

Rafael Gonzalez

Rafael Gonzalez, Analyst
IT Acquisitions
Attachments

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ATTACHMENT A

REQUEST FOR QUOTATION

DMV Contact : Rafael Gonzalez
Email Address : RAFAEL.GONZALEZ@DMV.CA.GOV
Phone : (916) 657-6020
Fax : (916) 657-8591

Date Quote Due: May 23, 2022 11:00 am
Tracking # : ISD21-0220
Vendor Quote # *(for reference only)* : _____
Date Prepared : May 9, 2022

LINE #	QUANTITY	UNIT	MANUFACTURER	MFR # / VERS #	PRODUCT OR SERVICES DESCRIPTION	WARRANTY	UNIT PRICE	EXTENDED
1	1				DarkTrace Enterprise Immune System | Part #DCIP-EIS | 36 Months | Term: 6/1/22 - 5/31/25 | Paid Monthly in Arrears | See Attachment 1 for Additional Information I Incudes all listed below: #DCIP-Z: Extra Large Appliance #SaaS-SalesF: SaaS-SalesF (Limit 100 Users) #Saas-AWS: SaaS-AWS (Limit 50 Users) Install Services Standard Support Services including Ask the Expert Silver Support Service including Threat Intelligence reports for the term #DCIP-TV-ELEARN: eLearning Training #DCIP-TV-PUB: (2) Public Online Training #DCIP-TV-REM: (2) Private Training (Remote) #DCIP-TV-ESS: Threat Visualizer Familiarization and Admin training for up to 7 employees			

Subtotal	
Tax Rate: 8.75 %	
Freight	
TOTAL	

Ship to City: Sacramento

Special Instructions

The California DVBE Participation Program requirement have been exempted for this RFQ. An incentive for DVBE participation is optional and will be applied as described in Attachment 1. Quotation must not exceed $1,000,000.

CA SB/DVBE Number: _____ Expiration Date: _____ SOS Entity Number: _____

Vendor Federal ID Number: _____ Seller's Permit Number: _____

VENDOR NAME: _____ CONTACT: _____

ADDRESS: _____

TELEPHONE: _____ FAX: _____ EMAIL: _____

AUTHORIZED SIGNATURE: _____ DATE: _____

It is unlawful for any person engaged in business within this state to sell or use any article or product as a "loss leader" as defined in Section 17030 of the Business and Professions Code.

Signature and submission of bid acknowledges acceptance and compliance with the following:

- Cloud Computing - Software as a Service (SAAS) (Dated 11/19/2021): www.dgs.ca.gov/-/media/Divisions/PD/PTCS/OPPL/Model-Language/CLOUDCOMPUTING_SaaSGP11192021.pdf
- Department of Transportation (DOT) Federal Motor Carrier Safety Administration Non-Discrimination Assurances www.dmv.ca. gov/portal/uploads/2020/05/fmcsa_titlevi_appendixaande.pdfand Department of Transportation (DOT) Federal Motor Carrier Safety Administration Non-Discrimination Assurances. Web addresses can be found on the cover letter.

CALIFORNIA CIVIL RIGHTS LAWS CERTIFICATION

Pursuant to Public Contract Code section 2010, if a bidder or proposer executes or renews a contract over $100,000 on or after January 1, 2017, the bidder or proposer hereby certifies compliance with the following:

1. CALIFORNIA CIVIL RIGHTS LAWS: For contracts over $100,000 executed or renewed after January 1, 2017, the contractor certifies compliance with the Unruh Civil Rights Act (Section 51 of the Civil Code) and the Fair Employment and Housing Act (Section 12960 of the Government Code); and

2. EMPLOYER DISCRIMINATORY POLICIES: For contracts over $100,000 executed or renewed after January 1, 2017, if a Contractor has an internal policy against a sovereign nation or peoples recognized by the United States government, the Contractor certifies that such policies are not used in violation of the Unruh Civil Rights Act (Section 51 of the Civil Code) or the Fair Employment and Housing Act (Section 12960 of the Government Code).

CERTIFICATION

<table>
<tr><td colspan="2">I, the official named below, certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Proposer/Bidder Firm Name (Printed)</td><td>Federal ID Number</td></tr>
<tr><td colspan="3">By (Authorized Signature)</td></tr>
<tr><td colspan="3">Printed Name and Title of Person Signing</td></tr>
<tr><td>Date Executed</td><td colspan="2">Executed in the County and State of</td></tr>
</table>

DMV RFQ #ISD21-0220, Attachment 1

Description:

On-site appliance Security Operations Intelligence and Analytics solution for 30,000 endpoints that efficiently and intuitively provides cyber threat intelligence and analysis (CTIA) with the ability to detect and prevent attacks that bypass current traditional security controls for DMV information technology systems, assets, and infrastructure.

Support Renewal Contract term shall be for three years (June 1, 2022 – May 31, 2025).

Technical Specifications:

The Cyber Threat Intelligence and Analytics (CTIA) solution must have or provide:

1. Ability to detect and prevent known and unknown advanced threats
2. Ability to identify both internal and external threats in Real-Time
3. Ability to provide an attack detection time-line
4. Real-Time, integrated threat mapping and analytics
5. Behavioral analysis/attack detection
6. Personalized threat intelligence reports

DVBE INCENTIVE:

In order to earn the California Disabled Veteran Business Enterprise incentive, Bidders must be, or partner with, a California Certified DVBE. All certified DVBE's must perform a "commercially useful function" in the performance of the contract. For more information regarding the DVBE, please review the Department of General's website at:

https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Certify-or-Re-apply-as-Small-Business-Disabled-Veteran-Business-Enterprise

The DVBE incentive is applied during the bid evaluation process and is only applied for responsive bids from responsible bidders proposing the percentage(s) of DVBE participation for the incentive(s) specified below:

Confirmed DVBE Participation of:	DVBE Incentive:
5% and Over	5%
4% - 4.99% inclusive	4%
3% - 3.99% inclusive	3%
0.1% - 2.99% inclusive	0%