

Information Technology Division

Port of Los Angeles Cyber Resilience Center Operations and Maintenance Services

REQUEST FOR PROPOSALS



April 18, 2025

RAMP ID #221991

April 18, 2025

Prospective Contractors:

SUBJECT: REQUEST FOR PROPOSALS FOR THE PORT CYBER RESILIENCE CENTER (CRC) OPERATIONS AND MAINTENANCE SERVICES

The City of Los Angeles Harbor Department (Harbor Department) invites the submittal of proposals for a turnkey solution to manage, operate, maintain, and enhance the Port of Los Angeles Cyber Resilience Center (CRC), which began operations in December 2021. These services shall commence after a contract is approved by the Board of Harbor Commissioners.

Instructions and forms to be used in preparing the qualifications are found in the information included in the Request for Proposals (RFP).

The schedule for this RFP will be as follows:

Request for Proposals Published	Friday, April 18, 2025
Virtual Pre-Proposal Meeting	Wednesday, April 30, 2025, at 9:00 a.m. PDT
Questions Due	Thursday, May 8, 2025, by 3:00 p.m. PDT
Responses Posted	Wednesday, May 28, 2025
Proposals Due	Monday, June 16, 2025, by 3:00 p.m. PDT

If your firm cannot agree to the requirements exactly as set forth in this RFP, please do not submit a proposal.

For questions regarding this RFP, please contact Tanisha Herr by email at THerr@portla.org. Questions must be submitted by 3:00 p.m. PDT on Thursday, May 8, 2025. Responses will be posted on the [Harbor Department's website](#) and the Regional Alliance Marketplace for Procurement (RAMP), at www.rampla.org, on Wednesday, May 28, 2025. It is the responsibility of all proposers to review both websites for any RFP revisions or answers to questions prior to submitting a proposal in order to ensure their proposal is complete and responsive.

In addition to providing information requested in this RFP, it should be noted that there are administrative documents that must be submitted with the proposal. Please refer to the Business Enterprise Programs and Contract Administrative Requirements section of this RFP. **In order for your proposal to be deemed responsive, these documents MUST be included with your proposal.**

All contractors and subcontractors must be registered on RAMP at the time proposals are due. If selected for award, for-profit companies and corporations must comply with RAMP's demographic reporting requirements, per the Mayor's Executive Directive 35.

Sincerely,

TANISHA HERR
Contracts and Purchasing Division

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Attachment 3 – Port of LA Cyber Resilience Center RFP Requirements Matrix

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Exhibit A - Affirmative Action Program Provisions

Exhibit B – Small/Very Small Business Enterprise Program

Exhibit C – Proprietary Small Business Enterprise Application

Exhibit D - Business Tax Registration Certificate (BTRC) Number

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Exhibit F - RFP Selection Evaluation Form

Exhibit G – City Ethics Commission (CEC) Forms 50 and 55

Exhibit H – Iran Contracting Act of 2010

1. INTRODUCTION

1.1 Brief Overview of the Project

The Information Technology Division (ITD) is soliciting proposals from qualified contractors to provide a turnkey solution to manage, operate, maintain, and continuously enhance the Port of Los Angeles Cyber Resilience Center (CRC), which began operations in December 2021.

The duration of the contract awarded as a result of this RFP is expected to be three years, with a possible two-year extension, from the effective date of the contract.

1.2 The Port of Los Angeles

The Port of Los Angeles is America's Port®, the nation's premier gateway for international commerce and the busiest seaport in the Western Hemisphere. Located in San Pedro Bay, 25 miles south of downtown Los Angeles, the Port encompasses 7,500 acres of land and water along 43 miles of waterfront.

The Port features both passenger and cargo terminals, including cruise, container, automobile, breakbulk, dry and liquid bulk, and warehouse facilities that manage billions of dollars' worth of cargo each year. One of the world's busiest seaports and leading gateway for international trade in North America, the Port of Los Angeles has ranked as the number one container port in the United States each year since 2000. In 2024, the Port handled a total of 10.3 million container units.

The Port of Los Angeles is a department of the City of Los Angeles (also known as the Los Angeles Harbor Department) and is governed by the Los Angeles Board of Harbor Commissioners, a panel appointed by the Mayor of Los Angeles. Although the Port is a City department, it is not supported by City taxes. Operating as a landlord port with more than 200 leaseholders, the Port instead generates its revenues from leasing and shipping service fees. The Port's jurisdiction is limited to the Harbor District, which includes property in San Pedro, Wilmington, and Terminal Island.

2. PROJECT DESCRIPTION

2.1 Background and Objectives

ITD is seeking a reliable and experienced contractor to provide a turnkey solution to manage, operate, maintain, and enhance the Port Cyber Resilience Center.

The CRC began operations in December 2021 and is a first-of-its-kind port community cyber defense solution that helps to reduce the risk of a port-wide cyber incident that could disrupt the flow of cargo at the Port of Los Angeles. The CRC is a closed information system solution comprised of participating stakeholders of the Port ecosystem. The CRC enables participating stakeholders to automatically share cyber threat indicators and defensive measures with each other to reduce the impacts of a cyber

incident experienced by one of the Port's stakeholders from disrupting multiple operations within the Port of Los Angeles. In addition to defensive measures, the CRC serves as an information resource stakeholders may use to help restore operations following an attack. The CRC receives, analyzes, and shares relevant cyber threat intelligence to and from direct stakeholders (e.g. cargo handlers, tenants) and cross-sector stakeholders (e.g. providers of essential services to direct stakeholders) who choose to become members of the CRC. The CRC serves as a foundation for advanced cyber initiatives within the Port ecosystem.

Key objectives of this project include, but are not limited to:

- Manage, maintain, and enhance existing operations and technologies.
- Improve the quality, quantity, speed of analysis and sharing of cyber threat intelligence to provide early warning detection of cyber threats to the ecosystem.
- Increase automated and manual exchange of cyber threat intelligence to improve the collective knowledge of cyber threats targeting the supply chain.
- Provide a collaboration forum for stakeholder cyber personnel to increase cyber resilience.
- Provide a source of information to stakeholders to improve their cyber security posture and speed of recovery from a cyber security incident.

The CRC is a “system of systems” that stakeholder cyber security systems (see diagram below) connect to, but does not duplicate or replace them, nor is it intrusive, disruptive, or burdensome to stakeholder systems. Stakeholders have the control to decide if, and how, to use information from the CRC.



2.2 Project Scope of Work

ITD seeks a contractor to furnish resources, processes, and technologies to provide a turnkey solution to manage, operate, maintain, and continuously enhance the CRC. On an as-needed basis, the contractor shall propose new innovative technologies or enhancements to combat emerging threats to achieve the objectives of the CRC. This may include updates, design, installation and support services to the existing CRC solution, which is in steady state operations.

Currently, there is an incumbent contractor providing these services for the Harbor Department ("Incumbent Contractor"). The selected contractor ("Selected Contractor") shall work with the incumbent contractor to transition all aspects of the CRC operation prior to the expiration or termination of the incumbent contract, whichever is first.

The requirements below provide the framework and minimum requirements of the system. This CRC project scope of work shall include the following elements: 1) transition; 2) operations; 3) warranty, maintenance, and support; and 4) closeout.

2.2.1 TRANSITION

2.2.1.1 The Harbor Department has specified a transition period between a minimum of zero (0) days to a maximum of sixty (60) calendar days (subject to various circumstances and conditions) to allow the CRC to transition from the Incumbent Contractor to the Selected Contractor. The transition shall commence and end prior to the expiration or termination of the incumbent contract, whichever is first.

2.2.1.2 The Incumbent Contractor, upon execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), shall prepare to transition the CRC operations to the Harbor Department and Selected Contractor, as specified in the Closeout Section 2.2.4 and the Transition Section 2.2.1. This shall include creating a draft transition plan with identified milestones, tasks, responsibilities, and timeline to complete transition of the CRC operations. The duties and responsibilities to be performed by the Incumbent Contractor under this transition shall be at no additional cost to the Harbor Department.

2.2.1.3 The Incumbent Contractor and Selected Contractor shall work with the Harbor Department and/or designee to ensure a smooth transition of the complete and functioning CRC.

2.2.1.4 The Selected Contractor, upon execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), shall work with the Harbor Department and the Incumbent Contractor to update the transition plan with identified milestones, tasks, responsibilities, and timeline to complete transition to the CRC operations. In addition, a transition checklist (in spreadsheet format) shall be created for tracking and used for sign-off at the close of the transition. The duties and responsibilities to be performed by the Selected Contractor under this transition shall be at no additional cost to the Harbor Department.

2.2.1.5 Within one week after the execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), the Selected Contractor and Incumbent Contractor shall submit draft copies of the Transition Plan and Transition Checklist for review by the Harbor Department.

2.2.1.6 Within two weeks after the execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), the Selected Contractor and Incumbent Contractor shall submit the Final Transition Plan and Transition Checklist to the Harbor Department for approval.

2.2.1.7 The Selected Contractor shall update the Transition Plan and Transition Checklist to keep track of completion of tasks. In addition, the documents shall be updated if needed with newly identified tasks with mutual consensus from the Harbor Department, the Selected Contractor and the Incumbent Contractor.

2.2.1.8 The Selected Contractor and Incumbent Contractor shall maintain clear and frequent communication with the Harbor Department throughout the transition process. This shall include the minimum of a kick-off, weekly cadence, and post-transition review meetings. In addition, multiple knowledge transfer meetings are expected.

2.2.1.9 The Incumbent Contractor shall ensure that the Selected Contractor and the Harbor Department have full administrative access to all systems comprising the CRC solution throughout the duration of the contract.

2.2.1.10 The Selected Contractor and Incumbent Contractor shall ensure that all CRC operations documents are securely stored in Box Enterprise cloud storage solution. Full administrative access to editable copies shall be provided to the Harbor Department throughout the duration of the contract.

2.2.1.11 The Selected Contractor and Incumbent Contractor shall ensure that all credentials are securely stored in an enterprise cloud password manager solution. Full administrative access to editable copies shall be provided to the Harbor Department throughout the duration of the contract.

2.2.1.12 The Selected Contractor and Incumbent Contractor shall ensure that all passwords and API keys are identified and changed one week prior to the termination or expiration of the incumbent contract, whichever is sooner.

2.2.1.13 The Selected Contractor shall ensure that the Incumbent Contractor is off-boarded / removed from all systems comprising the CRC solution prior to termination or expiration of the incumbent contract, whichever is sooner.

2.2.1.14 After all transition tasks have been completed, the Selected Contractor shall provide an email confirmation to the Harbor Department and Incumbent Contractor with the completed Transition Plan and Transition Checklist (sign-off, dated, by both Selected and Incumbent Contractors).

2.2.2 OPERATIONS

2.2.2.1 The CRC shall be operated 24 hours per day, 7 days per week (24x7).

- i. The CRC shall be operated by on-site staffing of a minimum of two analysts from 8:00 am to 5:00 pm, Monday to Friday, and automated alerts and notifications for after-hours on-call coverage and call-back if needed.
- ii. The CRC shall be reachable by the 844-POLA-CRC toll-free number where calls are forwarded to business mobile phone lines of staff/analysts.

2.2.2.2 The CRC shall detect, notify, and provide oversight of cyber events within the Port ecosystem. This shall include, but is not limited to:

- i. Operationalize internal and external threat intelligence to predict potential threats to the Port ecosystem.
- ii. Identify, collect, process, analyze and validate security events to provide actionable threat intelligence.
- iii. Provide automated real-time dissemination of actionable threat intelligence.
- iv. Provide weekly threat reports and threat advisories of actionable threat intelligence.
- v. Fine tune processes to improve detection speed, enhance accuracy, identify/ predict potential threats, and reduce manual workload.

2.2.2.3 The CRC shall be an information/advisory resource to stakeholders to increase stakeholder cyber security posture and to help recover from a cyber-attack.

2.2.2.4 Contractor firm and staffing.

- i. The firm must have their main office/headquarters based in the United States only; offshore resources will not be considered.
- ii. The lead person operating the CRC must possess and maintain a Certified Information Systems Security Professional (CISSP) certification. Alternate certifications/experience in lieu of the CISSP may be considered. Additional industry certifications (e.g. GCTI, GRTP, GCIH, GCIA, GMON, GICSP, GRID, etc.) that are relevant to the role are recommended.
- iii. All Contractor staff must have excellent communication and customer service skills.
- iv. All Contractor staff must meet security requirements, including criminal and background checks.
- v. All Contractor staff shall be subject to review and approval by the Harbor Department, at the proposal stage and during the term of the agreement if staffing changes are proposed by the contractor.

2.2.2.5 Contractor shall conduct operations in accordance with the CRC Operations Manual. The CRC Operations Manual shall be periodically reviewed, updated with new information when changes are made, and maintained in an organized and succinct manner.

2.2.2.6 Contractor shall maintain ISO/IEC 27001:2022 certification registered under the Port of Los Angeles for the Port of Los Angeles Cyber Resilience Center (CRC) for the duration of the contract.

2.2.2.7 Contractor shall provide feedback and recommendations for continuous improvement of the CRC. On an as-needed basis, Contractor shall implement new technologies to enable the CRC to evolve with the emerging threat landscape and to achieve the objectives of the CRC.

2.2.2.8 Contractor shall provide, maintain, and ensure CRC systems and associated software, hardware, interfaces, integrations, and all subcomponents are fully functional with 99.99%. This shall include, but is not limited to:

- i. Threat Intelligence Platform
- ii. Threat Intelligence Sources (up to ten)
- iii. Automated Incident Responses System
- iv. Deepfake Detection System
- v. Security Awareness Training
- vi. CRC Facility
 - o Firewall, AppleTV, laptops
 - o Video system - video wall, video wall controllers, and peripherals;
 - o Audio system and peripherals;
 - o Video teleconference system and peripherals;
 - o Uninterruptable Power Supply (UPS) backup power for critical systems;
 - o Servers, KVM switches, network equipment;
 - o Four console workstations and monitors;
 - o Equipment racks;
 - o Printers, paper shredder;
 - o Furniture, hardware, software; and
 - o Smartboard and whiteboard.

2.2.2.9 Contractor shall provide continuous knowledge transfer to the Harbor Department of the complete functioning CRC, including all intellectual property, software source code and documentation. All credential, data, documentation, diagrams, source code, diagrams, documents, and other materials of the complete and functioning CRC, in an editable format, shall be stored in a cloud storage solution and cloud password manager where the Harbor Department is the owner and super administrator. A super administrator account shall be provided to the Harbor Department for each of the systems comprising the CRC.

2.2.2.10 Contractor shall monitor and manage the CRC and connections to stakeholders to confirm proper operations. The entire CRC environment shall be monitored up to the demarcation point with the participating stakeholders.

2.2.2.11 Contractor shall manage and track inquiries, work orders, and system changes using an automated service management system.

2.2.2.12 Governance.

- i. The Contractor shall maintain a collaborative governance structure that includes an Executive Steering Committee and a Technical Committee (collectively "Governance Committees"). Both Governance Committees shall consist of select stakeholder representatives.
- ii. The Contractor shall maintain and/or establish protocols for both Governance Committees, including roles, responsibilities, policies, procedures, communications, etc., for collaborative and effective governance.
- iii. The Contractor shall assist with the facilitation of both Governance Committees for the duration of the agreement.

2.2.2.13 Stakeholder Onboarding.

- i. Contractor shall on-board stakeholders in coordination with stakeholder availability and in accordance with the CRC system in Section 2.2.2.18.
- ii. Contractor shall be responsible for all technical aspects of connecting the stakeholder systems to the CRC platform.
- iii. Contractor shall provide training to stakeholders, including but not limited to, use of the CRC platform, use of dashboards, use of data and available reports. Training shall also include communications and interactions between stakeholders and CRC Operations.
- iv. Contractor shall maintain on-boarding documentation and provide documentation to stakeholders.

2.2.2.14 On-Going Stakeholder Training and Outreach.

- i. Contractor shall provide annual refresher CRC training for all participating stakeholder staff that interface with the CRC. This annual training shall also include tabletop exercises.
- ii. Contractor shall provide annual general cyber security awareness training that participating stakeholders may use for their end users, as appropriate for their company's cyber program.
- iii. Contractor shall provide outreach activities to onboard additional stakeholders into the CRC.

2.2.2.15 Reporting.

- i. Contractor shall generate and distribute periodic (on-demand, daily, weekly, monthly, and quarterly) reports for management, situational awareness, and preventive operations.
- ii. Contractor may be asked to provide a comprehensive annual report to management and the stakeholders.
- iii. Contractor shall create and provide sanitized post-incident reports with lessons learned.
- iv. Contractor shall provide ad-hoc reports as needed.

2.2.2.16 Dashboards.

- i. Contractor shall maintain dashboards and shall periodically review and update/create new dashboards as necessary.
- ii. Contractor shall preconfigure a minimum of three CRC facility dashboards for likely incident scenarios.
- iii. CRC Facility Dashboards shall provide visibility into the cyber posture of the Port's ecosystem.
- iv. CRC Facility Dashboards shall include real-time displays that present threat data for situational awareness, including global trends and maritime business sector displays.
- v. CRC Facility Dashboards shall show the current level of cyber risk in the Port's ecosystem based on the Traffic Light Protocol (similar to MS-ISAC Cyber Alert Level Indicator).

2.2.2.17 CRC Facility.

A) Primary Location

- i. Contractor shall maintain, operate, support, and improve the physical CRC facility, located at Harbor Administration Building, 425 S. Palos Verdes Street, San Pedro, CA 90731.

- ii. The CRC physical facility is the location from which CRC operations shall be conducted. This facility is used as the on-site CRC work location for an on-premises, cloud, managed security services provider, or hybrid solution.
- iii. Secured badge access control, isolated networks, and internet connection are provided and maintained by the Harbor Department.
- iv. Contractor shall manage the isolated networks from which the CRC operates.
- v. Contractor shall not incur expenses for facility improvements (e.g. hardware, software, construction, etc.) until after a Notice-to-Proceed has been issued.
- vi. Contractor shall be responsible for required permits, to run all necessary cables between components and properly label all ports and wall plates with cable and connector information and verify that all equipment is operational.

B) Alternative Location

- i. If the Primary Location becomes unavailable, the Contractor shall provide an alternate location with an internet connection, power, and secured badged access, which will be used to stand up the CRC and resume operations of cloud hosted systems only. Hardware located in the Primary Location shall not need to be duplicated at the Alternative Location.
- ii. Contractor shall provide business mobile phones, business laptops, and required software are available for analysts/staff to continue operations.
- iii. Contractor's proposal shall propose the address of the proposed Alternate Location.

2.2.2.18 Contractor shall manage, operate, maintain, and enhance the CRC according to the CRC General Design, Data Collection and Integration, Data from Stakeholders, Data from External Threats, Data Analysis, Data to Stakeholders, and Operations Manual requirements.

A) GENERAL DESIGN

- i. The CRC shall be a closed information systems solution. Data will be received from participating stakeholders and from external cyber intelligence sources. However, data will be distributed only to participating stakeholders. Data will not be distributed outside of the CRC's ecosystem.
- ii. The CRC platform shall enable Port of Los Angeles stakeholders to automatically and manually exchange cyber threat intelligence to

increase the collective knowledge base of known threat actors, activity, and malware.

- iii. The CRC shall be compliant with relevant state, federal and international laws and regulations.
- iv. The CRC data shall remain within the Continental United States and shall not be used, shared, and/or sold to any other parties.
- v. The CRC data at rest and in motion shall be encrypted with the latest cryptographic standards.
- vi. The CRC platform shall be based on, and compliant with the National Institute of Standards and Technology ("NIST") Special Publication 800-150, Guide to Cyber Threat Information Sharing.
- vii. The CRC shall incorporate Artificial Intelligence (AI) technologies such as but not limited to, Natural Language Processing (NLP), Large Language Model (LLM), Machine Language (ML), and predictive analytics capabilities.
- viii. The CRC platform shall be capable of bi-directional data sharing via an API, sensor, and/or STIX/TAXII framework.
- ix. The CRC platform shall be capable of tagging indicators to a framework that outlines the distinct stages of a cyber-attack, such as but not limited to the MITRE ATT&CK framework.
- x. The CRC may be on-premises, cloud, managed security services provider, or hybrid solutions.
- xi. The CRC shall have a minimum availability of 99.99%, with fail-over and redundancy of critical components.
- xii. The CRC shall have a hot standby disaster recovery solution.
- xiii. The CRC platform shall have tools and capabilities for authorization, authentication, and accounting.
- xiv. The CRC platform shall be a system-of-systems and shall not replace any cyber security operations of participating stakeholders.
- xv. The CRC shall not be invasive or disruptive to existing systems of participating stakeholders.
- xvi. The CRC shall not include stakeholder proprietary information.
- xvii. The CRC shall not identify or expose stakeholder cyber vulnerabilities.
- xviii. The CRC shall not be burdensome to stakeholder staff.

- xix. The CRC solution shall be flexible and scalable to be able to meet future needs.
- xx. The CRC website(s) shall be hosted under designated domain(s) of the Harbor Department.

B) DATA COLLECTION AND INTEGRATION

- i. The CRC shall receive, normalize, aggregate, and integrate data received from different stakeholder sources and from external cyber intelligence sources. Data source platforms and formats are expected to be different.
- ii. The CRC shall be able to effectively ingest data from multiple sources without failure due to overload or saturation.
- iii. The CRC must be capable of storage of data allowing for a minimum of 90 days retrieval. Data retention time shall be configurable.

C) DATA FROM STAKEHOLDERS

- i. Data elements required to meet the CRC objectives shall be identified in collaboration with stakeholders.
- ii. Data elements that stakeholders agree to share shall be automatically transmitted from stakeholder systems to the CRC in real-time.
- iii. A secure data collection portal shall be available for stakeholders to manually share additional data with the CRC.

D) DATA FROM EXTERNAL THREAT INTELLIGENCE SOURCES

- i. CRC shall be able to receive data from multiple external cyber intelligence sources.
- ii. Contractor shall manage intelligence consumption processes for the intake of external intelligence data for analysis, classification, and integration into CRC operations.
- iii. CRC shall include up to ten recommended external threat intelligence sources that are appropriate for their solution. This can include pre-subscribed services, paid and free subscriptions, technology vendor intelligence, native capability, and other sources.

E) DATA ANALYSIS

- i. The CRC shall perform data analytics, data correlation, categorization and enrichment of threat indicators utilizing the latest security technologies.
- ii. The CRC shall process data such that it may be used by participating stakeholders to help them classify, identify, and disseminate indicators

of compromise and other selectors for blacklisting within firewalls, servers, appliances, and tools.

- iii. The CRC shall include only data that is related to the maritime transportation industry, including secondary transportation sectors such as trucking and rail serving the Port of Los Angeles.

F) DATA TO STAKEHOLDERS

- i. The CRC data shall be distributed only to the participating stakeholders.
- ii. The CRC data shall provide actionable maritime cyber security information to stakeholders that may be used as an early detection and warning of cyber threats that may help to improve cyber defenses.
- iii. The CRC shall also be an information resource to assist with cyber information for incident recovery assistance, as may be appropriate to participating stakeholders.
- iv. Data shared with stakeholders may be automatically ingested by stakeholder systems. Each stakeholder will have the control to decide whether to use the CRC provided data, or not, as appropriate to their operations.
- v. Data shared with stakeholders shall be anonymized so as not to disclose the stakeholder that originally provided the information.
- vi. The CRC shall not simply pass through irrelevant or redundant data that creates “noise” and burden for stakeholders.
- vii. The CRC shall enable participating stakeholders to observe threat data in various dashboard models through a secure portal. Visualization for stakeholders shall include their own data and anonymized data that other stakeholders agree to share.
- viii. The CRC shall incorporate role-based access controls, and security into the design of the platform. The CRC shall have the capability to provide separate views for stakeholders and system administrators depending upon the data and their roles.
- ix. The CRC data shall be able to be displayed with existing stakeholder dashboards, desktops/laptops, tablets and/or smartphones.
- x. The CRC shall communicate (e.g. alerts, notifications, updates, etc.) to participating stakeholders in real-time.
- xi. The CRC data shall be accessible to participating stakeholders at any time and from anywhere securely with an internet connection.

G) OPERATIONS MANUAL

- i. The Operations Manual shall describe how the CRC operates.
- ii. The Operations Manual shall be based on a Cyber Resilience Framework to achieve the CRC objectives. This shall include, but is not limited to, the CRC sharing cyber threat indicators and defensive measures, and the CRC serving as an operations center where stakeholders can get information during an incident in the ecosystem.
- iii. The Operations Manual shall include, but is not limited to, CRC policies, procedures, roles, responsibilities, staffing levels, work shifts and contact information.
- iv. The Operations Manual shall include, but is not limited to, visuals of processes, data collection, integration, and distribution flows.
- v. The Operations Manual shall include, but is not limited to, visualization, descriptions, and uses of CRC facility dashboards.
- vi. The Operations Manual shall define and identify typical use cases and threat scenarios that may be submitted to the CRC, including how they should be handled.
- vii. The Operations Manual shall define minimum technical requirements for stakeholders to connect to the CRC.
- viii. The Operations Manual shall define how outages due to scheduled maintenance and other CRC disruptions will be handled, including protocols to notify stakeholders and back-up procedures.

2.2.3 WARRANTY, MAINTENANCE, AND SUPPORT

2.2.3.1 Warranty, maintenance, and support shall be provided for everything provided under the agreement, for the duration of the agreement. This shall include, but is not limited to, hardware, software, services, licenses, updates, and third-party items.

2.2.4 CLOSEOUT

2.2.4.1 Ownership of the complete functioning CRC, including all intellectual property, software source code and documentation developed under this contract, shall be assigned by the contractor to the Harbor Department at the conclusion of the contract.

2.2.4.2 For intellectual property, software source code and documentation that are not developed under this contract, the Contractor shall transfer the rights to continue to use them to the Harbor Department at the conclusion of the contract; this may include, but not be limited to, transfer of subscriptions, licenses, and third-party agreements.

2.2.4.3 The Harbor Department shall have full ownership rights to continue to operate and develop the CRC with its own staff or with another contractor.

2.2.4.4 All data shall be given to the Harbor Department. No copies of the data shall be retained by the Contractor. All data shall be stored in a cloud storage solution where the Harbor Department is the owner and super administrator.

2.2.4.5 All CRC access/login credentials shall be given to the Harbor Department. All credentials shall be stored in a cloud password manager where the Harbor Department is the owner and super administrator.

2.2.4.6 The Contractor shall transition the CRC operations to the Harbor Department and/or designee so there is no disruption in services. This shall include knowledge transfer to the Harbor Department staff or a new contractor.

2.2.4.7 The Contractor shall provide final copies (in editable format) of all documentation, diagrams, source code, and other materials of the complete and functioning CRC at the time of closeout. Include a final report that includes technical details including detailed configuration documents, security protocols, details of developed API/STIX/TAXII protocols, process flow documents, data maps, details of analytical tools and displays, and general use documents.

3. PROPOSAL REQUIREMENTS

3.1 Pre-Proposal Meeting

Firms planning to submit proposals are required to attend the **mandatory** virtual (Microsoft Teams) pre-proposal meeting on Wednesday, April 30, 2025, at 9:00 a.m. PDT. **Firms who do not attend the entire meeting will not have their proposals considered.** In the meeting, Harbor Department staff will provide information about the Project, discuss the RFP's administrative requirements, and answer questions. Prospective proposers are encouraged to carefully review the entire RFP document prior to the meeting.

Please indicate your firm's intention to attend the pre-proposal meeting by no later than 3:00 p.m. PDT on Tuesday, April 29, 2025. To RSVP, click the link [here](#). The login information for the Teams meeting will be subsequently forwarded through Outlook by Tanisha Herr, the Contract Administrator.

3.2 Proposal Questions

All questions regarding this RFP must be submitted, in writing, exclusively to Tanisha Herr, the Contract Administrator, at THerr@portla.org by no later than 3:00 p.m. PDT on Thursday, May 8, 2025.

Attempts to contact any other Harbor Department employee or members of the Board of Harbor Commissioners, either directly or through third parties acting for or on the proposer's behalf, may be presumed to constitute efforts to bias or influence the competitive process with information not detailed in the RFP and not available on an equal basis to all proposers. Accordingly, such attempts shall constitute grounds to disqualify the proposer undertaking them. Any information provided by the Contract Administrator to one proposer in response to questions shall be provided to all proposers.

3.3 Proposal Submission

One (1) digital copy of your proposal in .pdf format, along with all Excel

spreadsheets, must be submitted on or before 3:00 p.m. PDT on Monday, June 16, 2025, to Tanisha Herr at Therr@portla.org.

Proposers solely are responsible for the timeliness of their submittals. As such, proposers are cautioned to budget adequate time to ensure that their proposals are delivered before the deadline set forth above.

By submitting a proposal, proposers certify that such proposal constitutes their full and complete written response to the RFP and evidences their acknowledgement that additional written material outside of such proposal shall not be considered by the City in connection with this RFP, unless the City provides a written request that they submit additional written materials. Absent such written request, proposers are instructed to not submit to the City written or other materials outside of the proposal, either in a subsequent interview or otherwise.

3.4 Evaluation Process and Selection Criteria

All proposals meeting the requirements of this RFP shall be reviewed and rated by an evaluation committee according to the following criteria: 1) firm qualifications, experience, and references; 2) project organization, personnel, and staffing; 3) project approach, work plan, management, and timeline; 4) cost and budget control; and 5) clarity and comprehensiveness of the proposal. See Exhibit F.

Selected proposers may be contacted to arrange in-person interviews with the evaluation committee. The evaluation committee will make the final recommendation for selecting the contractor. All recommendations are subject to the approval of the Chief Information Officer, the Executive Director of the Harbor Department, and the Board of Harbor Commissioners.

Proposers are advised that all documentation submitted in response to this RFP will be considered property of the Harbor Department and may become available to the public as a public record and be released without further notification. Any information that the proposer considers confidential should not be submitted with the proposal.

The right to reject any and all proposals shall, in every case, be reserved, as shall the right to waive any informality in the proposal when to do so would be to the advantage of the City.

3.5 Proposal Content

The following items shall be included in your proposal:

1. Cover Transmittal Letter

Provide a narrative which introduces the firm and team highlighting the special strengths of the firm to perform the work requested in this RFP. The letter should be signed by an authorized principal of the proposing firm.

2. Firm Qualifications, Experience and References

Provide a narrative describing the firm's qualifications to perform the project work, including past (relevant) experience and at least three client references, with contact names and information. Include information regarding your firm's experience involving the size and level of complexity of the proposed project. Qualifications and experience for proposed subcontractors should also be included.

Identify any members of your proposed team, including proposer's firm and any subcontractor firms, who are former Commissioners, officers or employees of the Harbor Department. Provide their name, proposed team position, and their past position and years of employment/appointment with the Department. If your proposed team does not have any such members, please include a statement in your proposal so stating.

Proposers are advised that it is a proposer's obligation to determine whether any conflicts of interest exist for their team members and the extent to which those conflicts need to be resolved or disclosed prior to engaging in business with the Department.

Additionally, include a narrative of your firm's expertise in the following areas:

- ☐ ISO/IEC 27001 certification and surveillance audit
- ☐ Cyber Threat Intelligence (CTI) program production environment design, implementation, operation, and maintenance
- ☐ AI production environment design, implementation, operation, maintenance, and use-cases in cyber threat intelligence
- ☐ Outreach campaigns to increase cybersecurity information sharing and collaboration
- ☐ Alignment of experience and qualifications to Section 2 of this proposal.

3. Project Organization, Personnel and Staffing

Provide a brief description of all key personnel and technical staff (including vendors, partners or subcontractors) to be involved and their relationship to the services to be provided.

- ☐ Include names, titles, licenses, certificates, fields of expertise, and relevant experience for all proposed personnel and staff.
- ☐ Identify the Project Manager for the proposed services.
- ☐ Identify the Lead Person operating the CRC.
- ☐ Complete resumes should be provided as part of an appendix to the proposal.
- ☐ Provide a project organization chart which depicts the organization of the project team, including reporting relationships to the Department's Project Manager and supervision of project team staff.
- ☐ Indicate the on-site availability for project manager as well as other staff during the lifetime of the project.
- ☐ Provide a plan on how you will track and meet the requirements of a minimum of two on-site analysts.

- ☐ Staff Substitutions **NOTE:** No staffing substitution will be allowed on this project without: 1) prior written notification to the Harbor Department Project Manager, 2) the Harbor Department Project Manager's review of the proposed substituted staff member, and 3) express written approval by the Harbor Department Project Manager of the substitution. The Harbor Department Project Manager must approve any staffing substitution in advance of that individual's work on this project. Work conducted by staff not approved by the Project Manager will not be compensated.

The Harbor Department reserves the right to approve any personnel changes made by the selected proposer to project team members originally listed in the proposal.

4. Project Approach

Provide a narrative which shows your firm's understanding of the project's requirements and documents a logical technical approach to the project scope of work. Include a general work plan as well as the proposed approach to undertaking the scope of work described earlier in this RFP.

- ☐ Using the scope of work presented in this RFP, propose a work plan detailing major tasks and subtasks and the work to be conducted in each.
- ☐ If specific project team members or vendors are critical to specific tasks, identify where they will be utilized and/or committed.
- ☐ Include the results and deliverables expected from each major task.

5. Work Plan

Provide a detailed work plan outlining the approach and methodology for providing ongoing support and continuous improvement of producing threat intelligence for the CRC. The work plan should address the following key areas:

- ☐ Planning – What are the Intelligence Requirements (IRs) and Priority Intelligence Requirements (PIRs) of the CRC? Provide an explanation of how the IRs and PIRs will meet the objectives of the CRC. Provide a plan on how to achieve this on a continuous basis.
- ☐ Collection – What information and/or sources are needed to satisfy the IRs and PIRs? Provide an explanation of how this information and/or sources will meet the objectives of the CRC. Provide both an External Collection Management Framework (CMF) and Internal CMF indicating indicators and sources to meet the CRC IRs and PIRs. What methods can be used to automate the collection of data for the various levels of maturity of security operations of Stakeholders? What approach(es) will you take to implement this into operations?
- ☐ Processing – What approach(es) can be taken to automate processing data in the CRC? What approach(es) will you take to implement these methods and tools into operations?
- ☐ Analysis – What approach(es) can be taken to transform information into intelligence? Provide steps on how you would train a new Analyst on producing intelligence for the CRC.

- ☐ Dissemination – What approach(es) will your firm take to select, organize, and share intelligence so that it is easily consumed and quickly operationalized by CRC Stakeholders? Include frequency, media, and automation when applicable. How would your firm assist with moving from manual to real-time sharing?
- ☐ Feedback – What approach(es) will your firm take to receive regular feedback from Stakeholders to fine tune IRs and PIRs? Include frequency, mode, agenda, and questions.
- ☐ Reports - Provide a sample cyber threat intelligence report for an emerging threat that a stakeholder in the Port ecosystem can be made aware of so they can prepare accordingly. Include strategic, operational, and tactical intelligence that can be acted upon by executives and cyber security teams.
- ☐ Identify what will be documented into the Operations Manual from this Work Plan.

6. Outreach Approach

Provide a sample outreach campaign to build community, engage, and increase cyber information sharing and collaboration for existing and potential members of the CRC. Your outreach proposal must include the following samples and explanation of the effectiveness of how it can increase participation:

- ☐ Annual training materials
- ☐ Tabletop exercises
- ☐ Presentation for Industry Events and Webinars
- ☐ Email campaigns
- ☐ Whitepapers
- ☐ Social Media Engagement
- ☐ Other recommendations not listed
- ☐ Outreach campaign plan and implementation timeline

7. Project Management

Describe how your firm intends to manage all aspects of the work to be performed, including schedules for completion of tasks/subtasks, procedures for scheduling and cost control. The Project management proposal must include:

- ☐ Project kick off meeting
- ☐ Regularly scheduled project team meetings
- ☐ Written progress reports
- ☐ Issue/risk management techniques

8. Timeline

Based upon the proposed project approach, work plan, and outreach approach, provide a detailed project schedule that illustrates the duration of each task/subtask and identifies results and deliverable milestones.

9. Minimum Requirements Form

Proposers shall complete and submit the Minimum Requirements form found in Attachment 1. The incomplete submission of this form will result in the Proposer being deemed non-responsive.

The Minimum Requirements for submitting a proposal for this RFP are:

- ☐ Three (3) years of professional experience doing similar work at a similar or related organization.
- ☐ Firms must have their main office / headquarters based in the United States. Offshore resources will not be considered.
- ☐ The lead person operating the CRC must possess and maintain a Certified Information Systems Security Professional (CISSP) certification. Alternate certifications/experience in lieu of the CISSP may be considered. Additional industry certifications (e.g. GCTI, GRTP, GCIH, GCIA, GMON, GICSP, GRID, etc.) that are relevant to the role are recommended.
- ☐ Demonstration of ability to ensure consistency and continuity of services by ensuring availability of skilled resources at all times (during employee vacations, time off, etc.). Demonstration may be accomplished from past work experience as well as guaranteeing the availability of resources.

10. Cost and Budget Control

Provide pricing and cost information for the project by completing the RFP Pricing Table found in Attachment 2. Attachment 2 is an estimate for reference purposes only and is based on the information available at the time of preparation. The Harbor Department reserves the right to request changes, revisions, or adjustments to the estimate due to changes in requirements, preferences, or unforeseen circumstances. This estimate is not a binding agreement, and final terms will be determined upon mutual agreement and execution of a formal contract.

Complete the Excel spreadsheet version format, which will be posted as a separate document on RAMP (ID#221991). Submit both the Excel spreadsheet version and a PDF version of the spreadsheet as part of your proposal. In addition, provide pricing for any proposed equipment, software, or hardware costs and any other related expenses for the project. Discuss any budget control measures of your firm and proposed subcontractors.

The budget for this project will not be disclosed. Proposers should present their pricing and cost information based on the requirements described in Section 2.2, "Project Scope of Work".

11. RFP Requirements Matrix

Complete the RFP Requirements Matrix in Attachment 3 indicating that you have met the specific RFP requirements and location of the information on your proposal.

Complete the Excel spreadsheet version format, which will be posted as a separate document on RAMP (ID#221991). Submit both the Excel spreadsheet version and a PDF version of the spreadsheet as part of your proposal.

12. Business Enterprise Programs and Contract Administrative Requirements

In order for your proposal to be deemed responsive, the following documents MUST be included with your proposal:

A) SMALL/VERY SMALL BUSINESS ENTERPRISE AND LOCAL BUSINESS PREFERENCE PROGRAMS (EXHIBIT B)

Provide with your proposal the Small/Very Small Business Enterprise and Local Business Preference Programs Affidavit and Consultant Description forms (Exhibit B), fully filled out for your firm and any proposed subconsultants. Please refer to Exhibit B for detailed information relative to these programs and instructions on completing the forms.

Although there is not a mandatory SBE/VSBE requirement, provide with your proposal the Small/Very Small Business Enterprise Program Affidavit and Contractor Description forms (Exhibit B), fully filled out for your firm and any proposed subcontractors. Please refer to Exhibit B for detailed information and instructions on completing the forms.

Firms must be certified as SBEs or Very Small Business Enterprises (VSBE) through RAMP at the time proposals are due. **Firms will only receive credit for SBE/VSBE certifications reflected on their RAMP profile.** Firms may certify as SBE (Proprietary) and VSBE (Harbor) by completing the SBE (Proprietary) application (Exhibit C). Please refer to the Road Map in Exhibit C for a listing of agency certifications that may be accepted in lieu of completing the application. For VSBE certification, you must complete the application or be certified as a Micro-business through the State of California Department of General Services (DGS). If your firm is certified by one of the listed agencies, you must complete the instructions in the application in regards to obtaining certification on RAMP. Applications should be mailed to the following address referencing the RFP:

CITY OF LOS ANGELES
DEPARTMENT OF PUBLIC WORKS
Bureau of Contract Administration
Office of Contract Compliance – Centralized Certification Administration
1149 S. Broadway, Ste. 300
Los Angeles, CA 90015

Proposers who qualify as a Local Business Enterprise (LBE) will receive an 8% preference on any services valued in excess of \$150,000. Proposers who do not qualify as a LBE may receive a maximum 5% preference for identifying and utilizing LBE subcontractors.

B) INSURANCE VERIFICATION LETTER

Provide a letter from your firm indicating that the insurance requirements for this project as described in this RFP are presently part of your insurance coverage, or that your

firm will be able to obtain such coverage should you be selected for award. The proposer must be aware of the indemnification requirements also set forth in this RFP. Proposers are not required to purchase the required insurance in order to respond; however, all required insurance will need to be submitted at the time of contract award. **ACORD® Certificate of Liability Insurance sheets submitted alone, without also including an insurance verification letter, will not be accepted.** Proposals submitted without an insurance verification letter, as described above, will be deemed non-responsive.

C) CITY ETHICS COMMISSION (CEC) FORMS 50 and 55

Proposers who submit a response to this solicitation (proposers) are subject to Charter section 470 (c) (12) and related ordinances. As a result, proposers may not make campaign contributions to and or engage in fundraising for certain elected City officials or candidates for elected City office from the time they submit the response until either the contract is approved or, for successful proposers, 12 months after the contract is signed. The proposer's principals and subcontractors performing \$100,000 or more in work on the contract, as well as the principals of those subcontractors, are also subject to the same limitations on campaign contributions and fundraising.

Proposers must submit CEC Forms 50 and 55 to the awarding authority at the same time the response is submitted (See Exhibit G). The forms require proposers to identify their principals, their subcontractors performing \$100,000 or more in work on the contract, and the principals of those subcontractors. Proposers must also notify their principals and subcontractors in writing of the restrictions and include the notice in contracts with subcontractors. Responses submitted without completed CEC Forms 50 and 55 may be deemed non-responsive. Proposers who fail to comply with City law may be subject to penalties, termination of contract, and debarment. Additional information regarding these restrictions and requirements may be obtained from the City Ethics Commission at (213) 978-1960 or ethics.lacity.org.

D) IRAN CONTRACTING ACT OF 2010

In accordance with California Public Contract Code Sections 2200-2208, all proposers submitting proposals for, entering into, or renewing contracts with the Harbor Department for goods and services estimated at \$1,000,000 or more are required to complete, sign, and submit the Iran Contracting Act of 2010 Compliance Affidavit (See Exhibit H).

E) ACCEPTANCE OF STANDARD CONTRACT PROVISIONS AND EXECUTIVE DIRECTIVE 35

Proposers are advised that pursuant to Executive Directive (ED) 35, if your firm is a for-profit company or corporation and is selected for award, you shall, within 30 days of the effective date of the contract and on an annual basis thereafter (i.e., within 30 days of the anniversary of the effective date of the contract), report the following information to the City via the Regional Alliance Marketplace for Procurement (RAMP) or via another method specified by the City:

- Annual revenue
- Number of employees
- Location
- Industry
- Race/ethnicity and gender of majority owner

On an annual basis, the contractor shall further request that any subcontractor input or update its business profile, with the above information, on RAMP or via another method prescribed by City.

Proposers must submit a signed letter confirming their intention to comply with the RAMP demographic reporting requirements of ED 35, and their firm's acceptance of all of the Standard Contract Provisions exactly as set forth in Section 4. Do not submit your demographic information in the letter; only the selected contractor needs to enter that information into RAMP, after contract award.

Proposers are encouraged to agree to comply with the Standard Contract Provisions and to submit a signed letter indicating such agreement. The Harbor Department may consider alternative terms, but proposers are cautioned to limit exceptions, conditions, and limitations to the provisions of this RFP as they may be determined to be so fundamental as to cause rejection of the proposal for not responding to the requirements of the RFP. All exceptions **MUST** be identified in a Proposers' Exceptions table (Attachment 4). Only exceptions included in such table may be considered. Exceptions noted anywhere else in Proposers' proposal will not be considered and will not be part of any resulting agreement, if any.

3.6 Checklist for RFP Submittal Requirements

A checklist is provided to assist in verification that all elements of the RFP have been addressed. However, firms are encouraged to review the entirety of the RFP, including the Standard Contract Provisions section, to ensure full compliance and not rely solely on this checklist.

- ☐ Cover transmittal letter, signed by an authorized principal of the proposing consulting firm.
- ☐ Table of Contents, if included (not required).
- ☐ Proposal with the following sections, in order:
 - Minimum Requirements (Attachment 1) , signed by an authorized principal of the proposing firm.
 - Firm Qualifications, Experience and References
 - Project Organization, Personnel and Staffing
 - Project Approach, Work Plan, and Outreach Approach
 - Project Management
 - Project Timeline
 - RFP Pricing Table (Attachment 2) – submit in Excel format as separate file.
 - RFP Requirements Matrix (Attachment 3) – submit in Excel format as separate file.
- ☐ Resumes for all proposed staff personnel provided in an appendix.
- ☐ Small/Very Small Business Enterprise and Local Business Preference Program forms:
 - Affidavit of Company Status (**Prime**)
 - Contractor Description Form (**Prime and any subcontractors**)
- ☐ Letter from your firm indicating your ability to meet the insurance requirements for this project as described in Section 4.4 of the RFP. **Do not submit an ACORD® Certificate of Liability Insurance sheet alone; it must be submitted with an insurance verification letter.**
- ☐ CEC Form 50 (Bidder Certification)
- ☐ CEC Form 55 (Prohibited Contributors (Bidders))
- ☐ Iran Contracting Act of 2010 Compliance Affidavit
- ☐ Letter of acceptance of Standard Contract Provisions or completed Proposer's Exceptions Table (Attachment 4) and letter of acceptance of Executive Directive 35.

4. STANDARD CONTRACT PROVISIONS

The following sections are standard contract provisions for the Harbor Department. In submitting a proposal, proposer agrees to accept these terms without change. **If your firm cannot agree to the following requirements, exactly as set forth below, refer to Section 3.5, subsection 12(e) above.**

4.1 Affirmative Action

Contractor, during the performance of the Agreement, shall not discriminate in its employment practices against any employee or applicant for employment because of the employee's or applicant's race, religion, national origin, ancestry, sex, age, sexual orientation, disability, marital status, domestic partner status, or medical condition. The provisions of Section 10.8.4 of the Los Angeles Administrative Code shall be incorporated and made a part of the agreement. All subcontracts awarded shall contain a like nondiscrimination provision. See Exhibit A.

4.2 Small/Very Small Business Enterprise Program and Local Business Preference Programs

It is the policy of the Department to provide Small Business Enterprises (SBE), Very Small Business Enterprises (VSBE), Minority-Owned, Women-Owned, Disabled Veteran-Owned and all Other Business Enterprises (MBE/WBE/DVBE/OBE) an equal opportunity to participate in the performance of all City contracts in all areas where such contracts afford such participation opportunities. Contractor shall assist the City in implementing this policy and shall use its best efforts to afford the opportunity for SBEs, VSBEs, MBEs, WBEs, DVBEs, and OBEs to achieve participation in subcontracts where such participation opportunities present themselves and attempt to ensure that all available business enterprises, including SBEs, VSBEs, MBEs, WBEs, DVBEs, and OBEs, have equal participation opportunity which might be presented under this Agreement. See Exhibit B.

It is also the policy of the Department to support an increase in local and regional jobs. The Department's Local Business Preference Program aims to benefit the Southern California region by increasing jobs and expenditures within the local and regional private sector. Contractor shall assist the City in implementing this policy and shall use its best efforts to afford the opportunity for Local Business Enterprises to achieve participation in subcontracts where such participation opportunities present themselves. See Exhibit B.

NOTE: Prior to being awarded a contract with the Harbor Department, all contractors and subcontractors must be registered on the City's Contracts Management and Opportunities Database, Regional Alliance Marketplace for Procurement (RAMP), at <http://www.RAMPLA.org>. Contractor shall comply with all RAMP reporting requirements set forth in Executive Directive No. 35 (August 25, 2022), Equitable Access to Contracting Opportunities, during the term of this Agreement.

4.3 Business Tax Registration Certificate

The City of Los Angeles, Office of Finance requires the implementation and enforcement of Los Angeles Municipal Code Section 21.09 et seq. This section provides that every person, other than a municipal employee, who engages in any business within the City of Los Angeles, is required to obtain the necessary Business Tax Registration Certificate and pay business taxes. The City Controller has determined that this Code Section applies to consulting firms that are doing work for the Los Angeles Harbor Department. See Exhibit D.

4.4 Indemnity and Insurance Requirements

REQUIRED AT PROPOSAL STAGE: A letter from each proposer must be provided with their proposal. The letter should indicate that the requirements below are presently part of the proposer's insurance coverage or that the proposer will be able to obtain such coverage should they be selected for award. The proposer must be aware of the indemnification requirements below. Proposers are not required to purchase the required insurance in order to respond; however, all required insurance will need to be submitted at the time of contract award. **ACORD® certificates submitted without an insurance verification letter will not be accepted.**

1. Indemnification

Except for the sole negligence or willful misconduct of the City, or any of its Boards, Officers, Agents, Employees, Assigns and Successors in Interest, Contractor undertakes and agrees to defend, indemnify and hold harmless the City and any of its Boards, Officers, Agents, Employees, Assigns, and Successors in Interest from and against all suits and causes of action, claims, losses, demands and expenses, including, but not limited to, attorney's fees (both in house and outside counsel) and cost of litigation (including all actual litigation costs incurred by the City, including but not limited to, costs of experts and contractors), damages or liability of any nature whatsoever, for death or injury to any person, including Contractor's employees and agents, or damage or destruction of any property of either party hereto or of third parties, arising in any manner by reason of the negligent acts, errors, omissions or willful misconduct incident to the performance of this Contract by Contractor or its subcontractors of any tier. Rights and remedies available to the City under this provision are cumulative of those provided for elsewhere in this Contract and those allowed under the laws of the United States, the State of California, and the City.

2. Acceptable Evidence and Approval of Insurance

Electronic submission is the required method of submitting insurance documents. Contractor's insurance broker or agent shall register with the City's online insurance compliance system **KwikComply** at <http://kwikcomply.org> and follow the instructions to register and submit the appropriate proof of insurance on Contractor's behalf.

Carrier Requirements

All insurance which Contractor is required to provide pursuant to this Agreement shall be placed with insurance carriers authorized to do business in the State of California and which are rated A-, VII or better in Best's Insurance Guide. Carriers without a Best's rating shall meet comparable standards in another rating service acceptable to City.

Primary Coverage

The coverages submitted must be primary with respect to any insurance or self insurance of the City of Los Angeles Harbor Department. The City of Los Angeles Harbor Department's program shall be excess of this insurance and non-contributing.

Notice Of Cancellation

For each insurance policy described below, the Contractor shall give the Board of Harbor Commissioners a 10-days prior notice of cancellation or reduction in coverage for nonpayment of premium, and a 30-days prior notice of cancellation or reduction in coverage for any other reason, by written notice via registered mail and addressed to the City of Los Angeles Harbor Department, Attention Risk Manager and the City Attorney's Office, 425 S. Palos Verdes Street, San Pedro, California 90731.

Modification of Coverage

Executive Director, at his or her discretion, based upon recommendation of independent insurance contractors to City, may increase or decrease amounts and types of insurance coverage required hereunder at any time during the term hereof by giving ninety (90) days' written notice to Contractor.

Renewal of Policies

At least thirty (30) days prior to the expiration of any policy, Contractor shall direct their insurance broker or agent to submit to the City's online insurance compliance system **KwikComply** at <http://kwikcomply.org> a renewal certificate showing that the policy has been renewed or extended or, if new insurance has been obtained, evidence of insurance as specified below. If Contractor neglects or fails to secure or maintain the insurance required below, Executive Director may, at his or her own option but without any obligation, obtain such insurance to protect the City's interests. The cost of such insurance will be deducted from the next payment due Contractor.

Policy Copies

Upon request by City, Contractor shall furnish a copy of the binder of insurance and/or full certified policy for any insurance policy required herein. This requirement shall survive the termination or expiration of this Agreement.

Limits of Coverage

If the Contractor maintains higher limits than the minimums shown below, City requires and shall be entitled to coverage for the higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to City.

Right to Self-Insure

Upon written approval by Executive Director, Contractor may self-insure if the

following conditions are met:

- a. Contractor has a formal self-insurance program in place prior to execution of this Agreement. If a corporation, Contractor must have a formal resolution of its board of directors authorizing self-insurance.
- b. Contractor agrees to protect the City, its boards, officers, agents and employees at the same level as would be provided by full insurance with respect to types of coverage and minimum limits of liability required by this Agreement.
- c. Contractor agrees to defend the City, its boards, officers, agents and employees in any lawsuit that would otherwise be defended by an insurance carrier.
- d. Contractor agrees that any insurance carried by Department is excess of Contractor's self-insurance and will not contribute to it.
- e. Contractor provides the name and address of its claims administrator.
- f. Contractor submits its most recently filed 10-Q and its 10-K or audited annual financial statements for the three most recent fiscal years prior to the Executive Director's consideration of approval of self-insurance and annually thereafter.
- g. Contractor agrees to inform Department in writing immediately of any change in its status or policy which would materially affect the protection afforded Department by this self-insurance.
- h. Contractor has complied with all laws pertaining to self-insurance.

Insurance

In addition to and not as a substitute for, or limitation of, any of the indemnity obligations imposed by [Indemnification Section Above], Contractor shall procure and maintain at its sole cost and expense and keep in force during the term of this Agreement the following insurance:

3. General Liability Insurance

Contractor shall procure and maintain in effect throughout the term of this Agreement, without requiring additional compensation from the City, commercial general liability insurance covering personal and advertising injury, bodily injury, and property damage providing contractual liability, independent contractors, products and completed operations, and premises/operations coverage written by an insurance company authorized to do business in the State of California rated VII, A- or better in Best's Insurance Guide (or an alternate guide acceptable to City if Best's is not available) within Contractor's normal limits of liability but not less than Five Million Dollars (\$5,000,000) combined single limit for injury or claim. Where Contractor provides or dispenses alcoholic beverages, Host Liquor Liability coverage shall be provided as above. Where Contractor

provides pyrotechnics, Pyrotechnics Liability shall be provided as above. Said limits shall provide first dollar coverage except that Executive Director may permit a self-insured retention or self-insurance in those cases where, in his or her judgment, such retention or self-insurance is justified by the net worth of Contractor. The retention or self-insurance provided shall provide that any other insurance maintained by Department shall be excess of Contractor's insurance and shall not contribute to it. In all cases, regardless of any deductible or retention, said insurance shall contain a defense of suits provision and a severability of interest clause. Additionally, each policy shall include an additional insured endorsement (CG 2010 or equivalent) naming the City of Los Angeles Harbor Department, its officers, agents and employees as Primary additional insureds.

Where Contractor's operations involve work within 50 feet of railroad track, Contractor's Commercial General Liability coverage shall also have the railroad exclusion deleted.

4. Automobile Liability Insurance

Contractor shall procure and maintain at its expense and keep in force at all times during the term of this Agreement, automobile liability insurance written by an insurance company authorized to do business in the State of California rated VII, A- or better in Best's Insurance Guide (or an alternate guide acceptable to City if Best's is not available) within Contractor's normal limits of liability but not less than One Million Dollars (\$1,000,000) covering damages, injuries or death resulting from each accident or claim arising out of any one claim or accident. Said insurance shall protect against claims arising from actions or operations of the insured, or by its employees. Coverage shall contain a defense of suits provision. Additionally, each policy shall include an additional insured endorsement (CG 2010 or equivalent) naming the City of Los Angeles Harbor Department, its officers, agents and employees as Primary additional insureds.

5. Professional Liability

Contractor is required to provide Professional Liability insurance with respect to negligent or wrongful acts, errors or omissions, or failure to render services in connection with the professional services to be provided under this "Agreement". This insurance shall protect against claims arising from professional services of the insured, or by its employees, agents, or contractors, and includes coverage (or no exclusion) for contractual liability.

Contractor certifies that it now has professional liability insurance in the amount of Five Million Dollars (\$5,000,000), which covers work to be performed pursuant to this Agreement and that it will keep such insurance or its equivalent in effect at all times during performance of said Agreement and until two (2) years following the completed term of the Agreement.

Notice of occurrences of claims under the policy shall be made to the City Attorney's office with copies to Risk Management.

6. Technology Errors and Omissions Liability

Contractor is required to provide Technology Errors and Omissions Liability Insurance with respect to negligent or wrongful acts, errors or omissions, in rendering or failing to render computer or information technology services or technology products in connection with the professional services to be provided under this Agreement. This insurance policy shall include coverage for Privacy and Network Security and protect against claims arising from all products and services of the insured, or by its employees, agents, or contractors, and includes coverage (or no exclusion) for contractual liability. The limits disclosed herein shall neither increase nor decrease Contractor's liability as defined elsewhere in this Agreement.

Contractor certifies that it now has Technology Errors and Omissions Liability Insurance in the amount of Five Million Dollars (\$5,000,000) per claim/aggregate including Notification Costs, which shall cover the work to be performed pursuant to this Agreement and that it will keep such insurance or its equivalent in effect at all times during performance of said Agreement and until two (2) years following acceptance of the completed project by Board.

Notice of occurrences of claims under the policy shall be made to the City Attorney's office with copies to Risk Management.

7. Workers' Compensation and Employer's Liability

Where applicable, Contractor shall comply with the provisions of Section 3700 of the California Labor code which requires every employer to be insured against liability for Workers' Compensation or to undertake self-insurance in accordance with the provisions of that Code, and that the Contractor shall comply with such provisions before commencing the performance of the tasks under this Agreement. Coverage for claims under U.S. Longshore and Harbor Workers' Compensation Act, if required under applicable law, shall be included. Contractor shall submit Workers' Compensation policies whether underwritten by the state insurance fund or private carrier, which provide that the public or private carrier waives its right of subrogation against the City in any circumstance in which it is alleged that actions or omissions of the City contributed to the accident. Such worker's compensation and occupational disease requirements shall include coverage for all employees of Contractor, and for all employees of any subcontractor or other vendor retained by Contractor.

4.5 Conflict of Interest

It is hereby understood and agreed that the parties to this Agreement have read and are aware of the provisions of Section 1090 et seq. and Section 87100 et seq. of the California Government Code relating to conflict of interest of public officers and employees, as well as the Los Angeles Municipal Code (LAMC) Municipal Ethics and Conflict of Interest provisions of Section 49.5.1 et seq. and the Conflict of Interest Codes of the City and Department. All parties hereto agree that they are unaware of any financial or economic interest of any public officer or employee of City relating to this Agreement. Notwithstanding any other provision of this Agreement, it is further understood and agreed that if such financial interest does exist at the inception of this Agreement, City may immediately terminate this Agreement by giving written notice thereof.

During the term of this Agreement, Contractor shall inform the Department when Contractor, or any of its Subcontractors, employs or hires in any capacity, and for any length of time, a person who has worked for the Department as a Commissioner, officer or employee. Said notice shall include the individual's name and current position and their prior position and years of employment with the Department. Notice shall be provided by Contractor to the Department within thirty (30) days of the employment or hiring of the individual.

4.6 Compliance with Applicable Laws

Contractor shall at all times in the performance of its obligations comply with all applicable laws, statutes, ordinances, rules and regulations, and with the reasonable requests and directions of the Executive Director.

4.7 Governing Law / Venue

This Agreement shall be governed by and construed in accordance with the laws of the State of California, without reference to the conflicts of law, rules and principles of such State. The parties agree that all actions or proceedings arising in connection with this Agreement shall be tried and litigated exclusively in the State or Federal courts located in the County of Los Angeles, State of California, in the judicial district required by court rules.

4.8 Termination Provision

The Board of Harbor Commissioners, in its sole discretion, shall be able to terminate and cancel all or any part of the Agreement it enters into with the selected Contractor for any reason upon giving the Contractor ten (10) days' notice in writing of its election to cancel and terminate the Agreement. It is agreed that any Agreement entered into shall not limit the right of the City to hire additional Contractors to perform the services described in the Agreement either during or after the term of the Agreement.

4.9 Proprietary Information

1. Writings, as that term is defined in Section 250 of the California Evidence Code (including, without limitation, drawings, specifications, estimates, reports, records, reference material, data, charts, documents, renderings, computations, computer tapes or disks, submittals and other items of any type whatsoever, whether in the form of writing, figures or delineations), which are obtained, generated, compiled or derived in connection with this Agreement (collectively hereafter referred to as "property"), are owned by City as soon as they are developed, whether in draft or final form. City has the right to use or permit the use of property and any ideas or methods represented by such property for any purpose and at any time without compensation other than that provided in this Agreement. Contractor hereby warrants and represents that City at all times owns rights provided for in this section free and clear of all third-party claims whether presently existing or arising in the future, whether or not presently known. Contractor need not obtain for City the right to use any idea, design, method, material, equipment or other matter which is the subject of a valid patent, unless such patent is owned by Contractor or one of its employees, or its

Subcontractor or the Subcontractor's employees, in which case such right shall be obtained without additional compensation. Whether or not Contractor's initial proposal or proposals made during this Agreement are accepted by City, it is agreed that all information of any nature whatsoever connected with the Scope of Work, regardless of the form of communication, which has been or may be given by Contractor, its Subcontractors or on either's behalf, whether prior or subsequent to this Agreement becoming effective, to the City, its boards, officers, agents or employees, is not given in confidence. Accordingly, City or its designees may use or disclose such information without liability of any kind, except as may arise under valid patents.

2. If research or development is furnished in connection with this Agreement and if, in the course of such research or development, patentable work product is produced by Contractor, its officers, agents, employees, or Subcontractors, the City shall have, without cost or expense to it, an irrevocable, non-exclusive royalty-free license to make and use, itself or by anyone on its behalf, such work product in connection with any activity now or hereafter engaged in or permitted by City. Upon City's request, Contractor, at its sole cost and expense, shall promptly furnish or obtain from the appropriate person a form of license satisfactory to the City. It is expressly understood and agreed that, as between City and Contractor, the referenced license shall arise for City's benefit immediately upon the production of the work product, and is not dependent on the written license specified above. City may transfer such license to its successors in the operation or ownership of any real or personal property now or hereafter owned or operated by City.

4.10 Trademarks, Copyrights, and Patents

Contractor agrees to save, keep, hold harmless, protect and indemnify the City and any of its officers or agents from any damages, cost, or expenses in law or equity from infringement of any patent, trademark, service mark or copyright of any person or persons, or corporations in consequence of the use by City of any materials supplied by Contractor in the performance of this Agreement.

4.11 Confidentiality

The data, documents, reports or other materials which contain information relating to the review, documentation, analysis and evaluation of the work described in this Agreement and any recommendations made by Contractor relative thereto shall be considered confidential and shall not be reproduced, altered, used or disseminated by Contractor or its employees or agents in any manner except and only to the extent necessary in the performance of the work under this Agreement. In addition, Contractor is required to safeguard such information from access by unauthorized personnel.

4.12 Notices

In all cases where written notice is to be given under this Agreement, service shall be deemed sufficient if said notice is deposited in the United States mail, postage paid. When so given, such notice shall be effective from the date of mailing of the same. For the purposes hereof, unless otherwise provided by notice in writing from the respective parties, notice to the Department shall be addressed to Chief Information Technology Officer, Los Angeles Harbor Department, P.O. Box 151, San Pedro, California, 90733-0151, and notice

to Contractor shall be addressed to it at the address set forth above. Nothing herein contained shall preclude or render inoperative service of such notice in the manner provided by law.

4.13 Termination Due to Non-Appropriation of Funds

This Agreement is subject to the provisions of the Los Angeles City Charter which, among other things, precludes the City from making any expenditure of funds or incurring any liability, including contractual commitments, in excess of the amount appropriated thereof.

The Board, in awarding this Agreement, is expected to appropriate sufficient funds to meet the estimated expenditure of funds through June 30 of the current fiscal year and to make further appropriations in each succeeding fiscal year during the life of the Agreement. However, the Board is under no legal obligation to do so.

The City, its boards, officers, and employees are not bound by the terms of this Agreement or obligated to make payment thereunder in any fiscal year in which the Board does not appropriate funds therefore. The Contractor is not entitled to any compensation in any fiscal year in which funds have not been appropriated for the Agreement by the Board.

Although the Contractor is not obligated to perform any work under the Agreement in any fiscal year in which no appropriation for the Agreement has been made, the Contractor agrees to resume performance of the work required by the Agreement on the same terms and conditions for a period of sixty (60) days after the end of the fiscal year if an appropriation therefore is approved by the Board within that 60 day period. The Contractor is responsible for maintaining all insurance and bonds during this 60 day period until the appropriation is made; however, such extension of time is not compensable.

If in any subsequent fiscal year funds are not appropriated by the Board for the work required by the Agreement, the Agreement shall be terminated. However, such termination shall not relieve the parties of liability for any obligation previously incurred.

4.14 Taxpayer Identification Number

The Internal Revenue Service (IRS) requires that all contractors and suppliers of materials and supplies provide a TIN to the party that pays them. Contractor declares that it has an authorized TIN which shall be provided to the Department prior to payment under the Agreement. No payments will be made under the Agreement without a valid TIN.

4.15 Service Contractor Worker Retention Policy and Living Wage Policy Requirements

The Board of Harbor Commissioners of the City of Los Angeles adopted Resolution Nos. 19-8419 and 19-8420 on January 24, 2019, adopting the provisions of Los Angeles City Ordinance No. 185356, relating to Service Contractor Worker Retention (SCWR), Section 10.36 et seq. of the Los Angeles Administrative Code, as the policy of the Department. Further, Charter Section 378 requires compliance with the City's Living Wage

requirements as set forth by ordinance, Section 10.37 et seq. of the Los Angeles Administrative Code. Contractor shall comply with the policy wherever applicable. Violation of this provision, where applicable, shall entitle the City to terminate this Agreement and otherwise pursue legal remedies that may be available.

4.16 Wage and Earnings Assignment Orders/Notices of Assignments

Contractor and/or any subcontractor are obligated to fully comply with all applicable state and federal employment reporting requirements for the Contractor and/or subcontractor's employees.

Contractor and/or subcontractor shall certify that the principal owner(s) are in compliance with any Wage and Earnings Assignment Orders and Notices of Assignments applicable to them personally. Contractor and/or subcontractor will fully comply with all lawfully served Wage and Earnings Assignment Orders and Notices of Assignments in accordance with Cal. Family Code § 5230 et seq. Contractor or subcontractor will maintain such compliance throughout the term of the Agreement.

4.17 Equal Benefits Policy

The Board of Harbor Commissioners of the City of Los Angeles adopted Resolution No. 6328 on January 12, 2005, agreeing to adopt the provisions of Los Angeles City Ordinance 172,908, as amended, relating to Equal Benefits, Section 10.8.2.1 et seq. of the Los Angeles Administrative Code, as a policy of the Harbor Department. Contractor shall comply with the policy wherever applicable. Violation of the policy shall entitle the City to terminate any Agreement with Contractor and pursue any and all other legal remedies that may be available. See Exhibit E.

4.18 State Tidelands Grants

The Agreement will be entered into in furtherance of and as a benefit to the State Tidelands Grant and the trust created thereby. Therefore, the Agreement will at all times be subject to the limitations, conditions, restrictions and reservations contained in and prescribed by the Act of the Legislature of the State of California entitled "An Act Granting to the City of Los Angeles the Tidelands and Submerged Lands of the State Within the Boundaries of Said City," approved June 3, 1929, (Stats. 1929, Ch. 651), as amended, and provisions of Article VI of the Charter of the City of Los Angeles relating to such lands. Contractor agrees that any interpretation of the Agreement and the terms contained therein must be consistent with such limitations, conditions, restrictions and reservations.

4.19 Contract Solicitations Charter Section 470 (c) (12)

Persons who submit a response to this solicitation (proposers) are subject to Charter section 470 (c) (12) and related ordinances. As a result, proposers may not make campaign contributions to and or engage in fundraising for certain elected City officials or candidates for elected City office from the time they submit the response until either the contract is approved or, for successful proposers, 12 months after the contract is signed. The proposer's principals and subcontractors performing \$100,000 or more in work on the

contract, as well as the principals of those subcontractors, are also subject to the same limitations on campaign contributions and fundraising.

Proposers must submit CEC form 50 and 55 to the awarding authority at the same time the response is submitted (See Exhibit G). The form requires proposers to identify their principals, their subcontractors performing \$100,000 or more in work on the contract, and the principals of those subcontractors. Proposers must also notify their principals and subcontractors in writing of the restrictions and include the notice in contracts with subcontractors. Responses submitted without a completed CEC Form 55 may be deemed nonresponsive. Proposers who fail to comply with City law may be subject to penalties, termination of contract, and debarment. Additional information regarding these restrictions and requirements may be obtained from the City Ethics Commission at (213) 978-1960 or ethics.lacity.org.

4.20 Iran Contracting Act of 2010

The California Legislature adopted the Iran Contracting Act of 2010 to respond to policies of Iran in a uniform fashion (PCC § 2201(q)). The Iran Contracting Act prohibits proposers engaged in investment activities in Iran from submitting proposals for, or entering into or renewing contracts with public entities for goods and services of one million dollars (\$1,000,000) or more (PCC § 2203(a)). In accordance with California Public Contract Code Sections 2200-2208, all proposers submitting proposals for, entering into, or renewing contracts with the Harbor Department for goods and services estimated at \$1,000,000 or more are required to complete, sign, and submit the Iran Contracting Act of 2010 Compliance Affidavit (See Exhibit H).

4.21 Recordkeeping And Audit Rights

A. Contractor shall keep and maintain full, complete and accurate books of accounts and records of the services performed under this Agreement in accordance with generally accepted accounting principles consistently applied, which books and records shall be readily accessible to and open for inspection and copying at the premises by City, its auditors or other authorized representatives. Notwithstanding any other provision of this Agreement, failure to do so shall constitute a conclusive waiver of any right to compensation for such services as are otherwise compensable hereunder. Such books and records shall be maintained by Contractor for a period of three (3) years after completion of services to be performed under this Agreement or until all disputes, appeals, litigation or claims arising from this Agreement have been resolved.

B. During the term of this Agreement, City may audit, review and copy any and all writings (as that term is defined in Section 250 of the California Evidence Code) of Contractor and Subcontractors arising from or related to this Agreement or performance of the Scope of Work, whether such writings are (a) in final form or not, (b) prepared by Contractor, Subcontractors or any individual or entity acting for or on behalf of Contractor or a Subcontractor, and (c) without regard to whether such writings have previously been provided to City. Contractor shall be responsible for obtaining access to and providing writings of Subcontractors. Contractor shall provide City at Contractor's sole cost and expense a copy of all such writings within fourteen (14) calendar days of a written request by City. City's right shall also include inspection at reasonable times of the Contractor's

office or facilities which are engaged in the performance of the Scope of Work. Contractor shall, at no cost to City, furnish reasonable facilities and assistance for such review and audit. Contractor's failure to comply with this Article 6 shall constitute a material breach of this Agreement and shall entitle City to withhold any payment due under this Agreement until such breach is cured.

ATTACHMENT 1
PORT OF LOS ANGELES CYBER RESILIENCE CENTER
RFP MINIMUM REQUIREMENTS

Company name: _____

Location of main office: _____

Years in Business / Years in Managing CTI Program: _____

Any response of a Contractor indicating "not qualified" to the following minimum qualifications criteria will result in rejection of the Proposal Response for failure to meet minimum qualifications criteria.

No	Question/Requirement	Response
1	Three (3) years of professional experience doing similar work at a similar or related organization.	☐ Yes ☐ No (Not Qualified)
2	Firms must have their main office / headquarters based in the United States. Offshore resources will not be considered.	☐ Yes ☐ No (Not Qualified)
3	The lead person operating the CRC must possess and maintain a Certified Information Systems Security Professional (CISSP) certification. Alternate certifications/experience in lieu of the CISSP may be considered. Additional industry certifications (e.g. GCTI, GRTP, GCIH, GCIA, GMON, GICSP, GRID, etc.) that are relevant to the role are recommended.	☐ Yes ☐ No (Not Qualified)
4	Demonstrations of ability to ensure consistency of services by ensuring availability of skilled resources at all times (during employee vacations, time off, etc.). Demonstration may be accomplished from past work experience as well as guaranteeing the availability of resources.	☐ Yes ☐ No (Not Qualified)

The undersigned is duly authorized to execute this Minimum Requirements form under penalty of perjury on behalf of the Contractor. The undersigned warrants and represents that he/she has personal knowledge of each of the responses to this document and/or that he/she has conducted all necessary and appropriate inquiries to determine the truth, completeness, and accuracy of responses. The Contractor acknowledges and agrees that if the Harbor Department determines that any response herein is false or misleading or contains misstatements of fact, the Response shall be deemed non-responsive and the Contractor will not further participate in this RFP process.

I declare under penalty of perjury under California law that the foregoing is true and correct.

Name and Title

Signature

Date

ATTACHMENT 2

Port of Los Angeles Cyber Resilience Center RFP Pricing Table

Please complete the pricing table below and submit with your proposal.

Complete the Excel spreadsheet version format, which will be posted as a separate document on RAMP (ID#221991).

This pricing table is an estimate for reference purposes only and is based on the information available at the time of preparation. The Harbor Department reserves the right to request changes, revisions, or adjustments to the estimate due to changes in requirements, preferences, or unforeseen circumstances. This estimate is not a binding agreement, and final terms will be determined upon mutual agreement and execution of a formal contract.

Requirement	Deliverable	Description	Qty	Unit	Unit Price	Total Price
		Year 1 - (12/09/2025 - 12/08/2026)				
2.2.2.8, 2.2.2.18	1	Anomali ThreatStream Enterprise (1), Community (40) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18	2	Recorded Future New Foundations Bundle - 12 months Third Party Intelligence (50 entities) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	3	IBM X-Force Exchange Premier Threat Intelligence - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	4	Proposed Threat Intelligence - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.10	5	Jira Atlassian Service Management Premium (5 users) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.14	6	KnowBe4 Security Awareness Training Gold Subscription (Multi Domain) - QTY 1001 - 12 months	1	lump sum		\$
2.2.2.8	7	Reality Defender Web Application License (5 users) - 12 months Reality Defender Real Time Audio Detection Voice Guard (50 calls/month) - 12 months	1	lump sum		\$
2.2.2.8	8	Fortinet 100F Firewall - Maintenance, Subscription, Cloud Log Retention (90 days) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.17	9	Mauell Corporation - Upgrade to VuWall TRxVideo Wall (redundant), VuWall TRx Platform, Five (5) year Warranty, Service and Support (includes Hardware and Software), PS Services, Training, Spare Parts (VuWall – one PAK-40 (video wall processor) and one VuStream (video encoder). Preventative Maintenance Services (4 visits)	1	lump sum		\$
2.2.2.6	10	ISO 27001 Recertification with Schellman	1	lump sum		\$
2.2	11	Operations - staffing, subscriptions, warranties, maintenance, support, on-going goverance and other operations costs to meet CRC requirements. On-site staffing of a minimum of two analysts from 8:00 am to 5:00 pm, Monday to Friday, and automated alerts and notifications for after-hours on-call coverage and call-back if needed.	12	monthly		\$
2.2.2.7, 2.2.2.2	12	Recorded Future Attack Surface Intelligence (Large) with 2 Projects Total - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	13	Anomali Cloud Integrator (Small- INTG-210-CLD-004) - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	14	Reality Defender Video Guard for Microsoft TEAMS (5 users) - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	15	Anomali CoPilot (12 months)	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	16	Proposed additional Threat Intelligence Feed #1 - 12 months	1	lump sum		\$
		Year 2 - (12/09/2026 - 12/08/2027)				
2.2.2.8, 2.2.2.18	17	Anomali ThreatStream Enterprise (1), Community (50) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18	18	Recorded Future New Foundations Bundle - 12 months Third Party Intelligence (75 entities) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	19	IBM X-Force Exchange Premier Threat Intelligence - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	20	Proposed Threat Intelligence - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.10	21	Jira Atlassian Service Management Premium (5 users) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.14	22	KnowBe4 Security Awareness Training Gold Subscription (Multi Domain) - QTY 1001 - 12 months	1	lump sum		\$
2.2.2.8	23	Reality Defender Web Application License (5 users) - 12 months Reality Defender Real Time Audio Detection Voice Guard (50 calls/month) - 12 months	1	lump sum		\$
2.2.2.8	24	Fortinet 100F Firewall - Maintenance, Subscription, Cloud Log Retention (90 days) - 12 months	1	lump sum		\$
2.2.2.6	25	ISO 27001 Recertification with Schellman	1	lump sum		\$
2.2	26	Operations - staffing, subscriptions, warranties, maintenance, support, on-going goverance and other operations costs to meet CRC requirements. On-site staffing of a minimum of two analysts from 8:00 am to 5:00 pm, Monday to Friday, and automated alerts and notifications for after-hours on-call coverage and call-back if needed.	12	monthly		\$
2.2.2.7, 2.2.2.2	27	Recorded Future Attack Surface Intelligence (Large) with 2 Projects - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	28	Anomali Cloud Integrator (Small- INTG-210-CLD-004) - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	29	Reality Defender Video Guard for Microsoft TEAMS (5 users) - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	30	Anomali CoPilot (12 months)	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	31	Proposed additional Threat Intelligence Feed #1 - 12 months	1	lump sum		\$
		Year 3 - (12/09/2027 - 12/08/2028)				
2.2.2.8, 2.2.2.18	32	Anomali ThreatStream Enterprise (1), Community (60) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18	33	Recorded Future New Foundations Bundle - 12 months Third Party Intelligence (75 entities) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	34	IBM X-Force Exchange Premier Threat Intelligence - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	35	Proposed Threat Intelligence - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.10	36	Jira Atlassian Service Management Standard (5 users) - 12 months	1	lump sum		\$
2.2.2.8, 2.2.2.14	37	KnowBe4 Security Awareness Training Gold Subscription (Multi Domain) - QTY 1001 - 12 month	1	lump sum		\$
2.2.2.8	38	Reality Defender Web Application License (5 users) - 12 months Reality Defender Real Time Audio Detection Voice Guard (50 calls/month) - 12 months	1	lump sum		\$
2.2.2.8	39	Fortinet 100F Firewall - Maintenance, Subscription, Cloud Log Retention (90 days) - 12 months	1	lump sum		\$
2.2.2.6	40	ISO 27001 Recertification with Schellman	1	lump sum		\$
2.2	41	Operations - staffing, subscriptions, warranties, maintenance, support, on-going goverance and other operations costs to meet CRC requirements. On-site staffing of a minimum of two analysts from 8:00 am to 5:00 pm, Monday to Friday, and automated alerts and notifications for after-hours on-call coverage and call-back if needed.	12	monthly		\$
2.2.2.7, 2.2.2.2	42	Recorded Future Attack Surface Intelligence (Large) with 2 Projects - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	43	Anomali Cloud Integrator (Small- INTG-210-CLD-004) - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	44	Reality Defender Video Guard for Microsoft TEAMS (5 users) - 12 months	1	lump sum		\$
2.2.2.7, 2.2.2.2	45	Anomali CoPilot (12 months)	1	lump sum		\$
2.2.2.8, 2.2.2.18-D	46	Proposed additional Threat Intelligence Feed #1 - 12 months	1	lump sum		\$
		Years 1 - 3 (12/09/2025 - 12/08/2028)				
2.2.2.13	47	On-Board Stakeholders (up to 30 on-boarded over 3 years)	3	group of 10		\$
	48	Anomali Community Org Additional (QTY 10)				\$
	49	Recorded Future Third Party Risk Modules Additional (QTY 25)				\$
	50	Other - Not included in above (list other items)				\$
	51	Other - Not included in above (list other items)				\$
	52	Other - Not included in above (list other items)				\$
		TOTAL				\$ -

ATTACHMENT 3
PORT OF LOS ANGELES CYBER RESILIENCE CENTER
RFP REQUIREMENTS MATRIX

Please complete the table below and submit with your proposal. Complete the Excel spreadsheet version format, which will be posted as a separate document on RAMP (ID#221991).

REQUIREMENT	REQUIREMENT MEET? (Yes or No) If Yes, provide Pg. #
2.2.1 TRANSITION	
2.2.1.1 The Harbor Department has specified a transition period between a minimum of zero (0) days to a maximum of sixty (60) calendar days (subject to various circumstances and conditions) to allow the CRC to transition from the Incumbent Contractor to the Selected Contractor. The transition shall commence and end prior to the expiration or termination of the incumbent contract, whichever is first.	
2.2.1.2 The Incumbent Contractor, upon execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), shall prepare to transition the CRC operations to the Harbor Department and Selected Contractor, as specified in the Closeout Section 2.2.4 and the Transition Section 2.2.1. This shall include creating a draft transition plan with identified milestones, tasks, responsibilities, and timeline to complete transition of the CRC operations. The duties and responsibilities to be performed by the Incumbent Contractor under this transition shall be at no additional cost to the Harbor Department.	
2.2.1.3 The Incumbent Contractor and Selected Contractor shall work with the Harbor Department and/or designee to ensure a smooth transition of the complete and functioning CRC.	
2.2.1.4 The Selected Contractor, upon execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), shall work with the Harbor Department and the Incumbent Contractor to update the transition plan with identified milestones, tasks, responsibilities, and timeline to complete transition to the CRC operations. In addition, a transition checklist (in spreadsheet format) shall be created for tracking and used for sign-off at the close of the transition. The duties and responsibilities to be performed by the Selected Contractor under this transition shall be at no additional cost to the Harbor Department.	
2.2.1.5 Within one week after the execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), the Selected Contractor and Incumbent Contractor shall submit draft copies of the Transition Plan and Transition Checklist for review by the Harbor Department.	
2.2.1.6 Within two weeks after the execution of the contract between the Harbor Department and the Selected Contractor, and prior to the issuance of a Notice-to-Proceed (NTP), the Selected Contractor and Incumbent Contractor shall submit the Final Transition Plan and Transition Checklist to the Harbor Department for approval.	

REQUIREMENT	REQUIREMENT MEET? (Yes or No) If Yes, provide Pg. #
2.2.1.7 The Selected Contractor shall update the Transition Plan and Transition Checklist to keep track of completion of tasks. In addition, the documents shall be updated if needed with newly identified tasks with mutual consensus from the Harbor Department, the Selected Contractor and the Incumbent Contractor.	
2.2.1.8 The Selected Contractor and Incumbent Contractor shall maintain clear and frequent communication with the Harbor Department throughout the transition process. This shall include the minimum of a kick-off, weekly cadence, and post-transition review meetings. In addition, multiple knowledge transfer meetings are expected.	
2.2.1.9 The Incumbent Contractor shall ensure that the Selected Contractor and the Harbor Department have full administrative access to all systems comprising the CRC solution throughout the duration of the contract.	
2.2.1.10 The Selected Contractor and Incumbent Contractor shall ensure that all CRC operations documents are securely stored in Box Enterprise cloud storage solution. Full administrative access to editable copies shall be provided to the Harbor Department throughout the duration of the contract.	
2.2.1.11 The Selected Contractor and Incumbent Contractor shall ensure that all credentials are securely stored in an enterprise cloud password manager solution. Full administrative access to editable copies shall be provided to the Harbor Department throughout the duration of the contract.	
2.2.1.12 The Selected Contractor and Incumbent Contractor shall ensure that all passwords and API keys are identified and changed one week prior to the termination or expiration of the incumbent contract, whichever is sooner.	
2.2.1.13 The Selected Contractor shall ensure that the Incumbent Contractor is off-boarded / removed from all systems comprising the CRC solution prior to termination or expiration of the incumbent contract, whichever is sooner.	
2.2.1.14 After all transition tasks have been completed, the Selected Contractor shall provide an email confirmation to the Harbor Department and Incumbent Contractor with the completed Transition Plan and Transition Checklist (sign-off, dated, by both Selected and Incumbent Contractors).	
2.2.2 OPERATIONS	
2.2.2.1 The CRC shall be operated 24 hours per day, 7 days per week (24x7).	
i. The CRC shall be operated by on-site staffing of a minimum of two analysts from 8:00 am to 5:00 pm, Monday to Friday, and automated alerts and notifications for after-hours on-call coverage and call-back if needed.	
ii. The CRC shall be reachable by the 844-POLA-CRC toll-free number where calls are forwarded to business mobile phone lines of staff/analysts.	
2.2.2.2 The CRC shall detect, notify, and provide oversight of cyber events within the Port's ecosystem. This shall include, but is not limited to:	

REQUIREMENT	REQUIREMENT MEET? (Yes or No) If Yes, provide Pg. #
i. Operationalize internal and external threat intelligence to predict potential threats to the Port's ecosystem.	
ii. Identify, collect, process, analyze and validate security events to provide actionable threat intelligence.	
iii. Provide automated real-time dissemination of actionable threat intelligence.	
iv. Provide weekly threat reports and threat advisories of actional threat intelligence.	
v. Fine tune processes to improve detection speed, enhance accuracy, identify/ predict potential threats, and reduce manual workload.	
2.2.2.3 The CRC shall be an information/advisory resource to stakeholders to increase stakeholder cyber security posture and to help recover from a cyber-attack.	
2.2.2.4 Contractor firm and staffing	
i. The firm must have their main office/headquarters based in the United States only; offshore resources will not be considered.	
ii. The lead person operating the CRC must possess and maintain a Certified Information Systems Security Professional (CISSP) certification. Alternate certifications/experience in lieu of the CISSP may be considered. Additional industry certifications (e.g. GCTI, GRTP, GCIH, GCIA, GMON, GICSP, GRID, etc.) that are relevant to the role are recommended.	
iii. All Contractor staff must have excellent communication and customer service skills.	
iv. All Contractor staff must meet security requirements, including criminal and background checks.	
v. All Contractor staff shall be subject to review and approval by the Harbor Department, at the proposal stage and during the term of the agreement if staffing changes are proposed by the contractor.	
2.2.2.5 Contractor shall conduct operations in accordance with the CRC Operations Manual. The CRC Operations Manual shall be periodically reviewed, updated with new information when changes are made, and maintained in an organized and succinct manner.	
2.2.2.6 Contractor shall maintain ISO/IEC 27001:2022 certification registered under the Port of Los Angeles for the Port of Los Angeles Cyber Resilience Center (CRC) for the duration of the contract.	
2.2.2.7 Contractor shall provide feedback and recommendations for continuous improvement of the CRC. And as needed, Contractor shall implement new technologies to enable the CRC to evolve with the emerging threat landscape and to achieve the objectives of the CRC.	
2.2.2.8 Contractor shall provide, maintain, and ensure CRC systems and associated software, hardware, interfaces, integrations, and all subcomponents are fully functional with 99.99%. This shall include but is not limited to:	
i. Threat Intelligence Platform	
ii. Threat Intelligence Sources (up to ten)	

REQUIREMENT	REQUIREMENT MEET? (Yes or No) If Yes, provide Pg. #
iii. Automated Incident Responses System	
iv. Deepfake Detection System	
v. Security Awareness Training	
vi. CRC Facility: Firewall, AppleTV, laptops; Video system - video wall, video wall controllers, and peripherals; Audio system and peripherals; Video teleconference system and peripherals; Uninterruptable Power Supply (UPS) backup power for critical systems; Servers, KVM switches, network equipment; Four console workstations and monitors; Equipment racks; Printers, paper shredder; Furniture, hardware, software; and Smartboard and whiteboard.	
2.2.2.9 Contractor shall provide continuous knowledge transfer to the Harbor Department of the complete functioning CRC, including all intellectual property, software source code and documentation. All credential, data, documentation, diagrams, source code, diagrams, documents and other materials of the complete and functioning CRC, in an editable format, shall be stored in a cloud storage solution and cloud password manager where the Harbor Department is the owner and super administrator. A super administrator account shall be provided to the Harbor Department for each of the system comprising the CRC.	
2.2.2.10 Contractor shall monitor and manage the CRC and connections to stakeholders to confirm proper operations. The entire CRC environment shall be monitored up to the demarcation point with the participating stakeholders.	
2.2.2.11 Contractor shall manage and track inquiries, work orders, and system changes using an automated service management system.	
2.2.2.12 Governance	
i. The Contractor shall maintain a collaborative governance structure that includes an Executive Steering Committee and a Technical Committee (collectively "Governance Committees"). Both Governance Committees shall consist of select stakeholder representatives.	
ii. The Contractor shall maintain and/or establish protocols for both Governance Committees, including roles, responsibilities, policies, procedures, communications, etc., for collaborative and effective governance.	
iii. The Contractor shall assist with the facilitation of both Governance Committees for the duration of the agreement.	
2.2.2.13 Stakeholder Onboarding	
i. Contractor shall on-board stakeholders in coordination with stakeholder availability and in accordance with the CRC system in Section 2.2.2.18.	
ii. Contractor shall be responsible for all technical aspects of connecting the stakeholder systems to the CRC platform.	

REQUIREMENT	REQUIREMENT MEET? (Yes or No) If Yes, provide Pg. #
iii. Contractor shall provide training to stakeholders, including but not limited to, use of the CRC platform, use of dashboards, use of data and available reports. Training shall also include communications and interactions between stakeholders and CRC Operations.	
iv. Contractor shall maintain on-boarding documentation and provide documentation to stakeholders.	
2.2.2.14 On-Going Stakeholder Training and Outreach	
i. Contractor shall provide annual refresher CRC training for all participating stakeholder staff that interface with the CRC. This annual training shall also include tabletop exercises.	
ii. Contractor shall provide annual general cyber security awareness training that participating stakeholders may use for their end users, as appropriate for their company's cyber program.	
iii. Contractor shall provide outreach activities to onboard additional stakeholders into the CRC.	
2.2.2.15 Reporting	
i. Contractor shall generate and distribute periodic (on-demand, daily, weekly, monthly, and quarterly) reports for management, situational awareness, and preventive operations.	
ii. Contractor may be asked to provide a comprehensive annual report to management and the stakeholders.	
iii. Contractor shall create and provide sanitized post-incident reports with lessons learned.	
iv. Contractor shall provide ad-hoc reports as needed.	
2.2.2.16 Dashboards	
i. Contractor shall maintain dashboards and shall periodically review and update/create new dashboards as necessary.	
ii. Contractor shall preconfigure a minimum of three CRC facility dashboards for likely incident scenarios.	
iii. CRC Facility Dashboards shall provide visibility into the cyber posture of the Port's ecosystem.	
iv. CRC Facility Dashboards shall include real-time displays that present threat data for situational awareness, including global trends and maritime business sector displays.	
v. CRC Facility Dashboards shall show the current level of cyber risk in the Port's ecosystem based on the Traffic Light Protocol (similar to MS-ISAC Cyber Alert Level Indicator).	
2.2.2.17 CRC Facility	
A) Primary Location	
i. Contractor shall maintain, operate, support, and improve the physical CRC facility, located at Harbor Administration Building, 425 S. Palos Verdes Street, San Pedro, CA 90731.	
ii. The CRC physical facility is the location from which CRC operations shall be conducted. This facility is used as the on-site CRC work location for an on-premises, cloud, managed security services provider, or hybrid solution.	
iii. Secured badge access control, isolated networks, and internet connection are provided and maintained by the Harbor Department.	
iv. Contractor shall manage the isolated networks from which the CRC operates.	
v. Contractor shall not incur expenses for facility improvements (e.g. hardware, software, construction, etc.) until after a Notice-to-Proceed has been issued.	

REQUIREMENT	REQUIREMENT MEET? (Yes or No) If Yes, provide Pg. #
vi. Contractor shall be responsible for required permits, to run all necessary cables between components and properly label all ports and wall plates with cable and connector information and verify that all equipment is operational.	
B) <u>Alternative Location</u>	
i. If the Primary Location becomes unavailable, the Contractor shall provide an alternate location with an internet connection, power, and secured badged access, which will be used to stand up the CRC and resume operations of cloud hosted systems only. Hardware located in the Primary Location shall not need to be duplicated at the Alternative Location.	
ii. Contractor shall provide business mobile phones, business laptops, and required software are available for analysts/staff to continue operations.	
iii. Contractor's proposal shall propose the address of the proposed Alternate CRC Facility.	
2.2.2.18 Contractor shall manage, operate, maintain and enhance the CRC according to the CRC General Design, Data Collection and Integration, Data from Stakeholders, Data from External Threats, Data Analysis, Data to Stakeholders, and Operations Manual requirements.	
2.2.3 WARRANTY, MAINTENANCE, AND SUPPORT	
2.2.3.1 Warranty, maintenance, and support shall be provided for everything provided under the agreement, for the duration of the agreement. This shall include, but is not limited to, hardware, software, services, licenses, updates, and third-party items.	
2.2.4 CLOSEOUT	
2.2.4.1 Ownership of the complete functioning CRC, including all intellectual property, software source code and documentation developed under this contract, shall be assigned by the contractor to the Harbor Department at the conclusion of the contract.	
2.2.4.2 For intellectual property, software source code and documentation that are not developed under this contract, the Contractor shall transfer the rights to continue to use them to the Harbor Department at the conclusion of the contract; this may include, but not be limited to, transfer of subscriptions, licenses, and third-party agreements.	
2.2.4.3 The Harbor Department shall have full ownership rights to continue to operate and develop the CRC with its own staff or with another contractor.	
2.2.4.4 All data shall be given to the Harbor Department. No copies of the data shall be retained by the Contractor. All data shall be stored in a cloud storage solution where the Harbor Department is the owner and super administrator.	
2.2.4.5 All CRC access/login credentials shall be given to the Harbor Department. All credentials shall be stored in a cloud password manager where the Harbor Department is the owner and super administrator.	
2.2.4.6 The Contractor shall transition the CRC operations to the Harbor Department and/or designee so there is no disruption in services. This shall include knowledge transfer to the Harbor Department staff or a new contractor.	

REQUIREMENT	REQUIREMENT MEET? (Yes or No) If Yes, provide Pg. #
2.2.4.7 The Contractor shall provide final copies (in editable format) of all documentation, diagrams, source code, and other materials of the complete and functioning CRC at the time of closeout. Include a final report that includes technical details including detailed configuration documents, security protocols, details of developed API/STIX/TAXII protocols, process flow documents, data maps, details of analytical tools and displays, and general use documents.	

ATTACHMENT 4

PROPOSER'S EXCEPTIONS TABLE

The Proposer shall note all exceptions taken to the RFP requirements, statement of work, specifications, and/or proposed contractual terms and conditions in the draft agreement of this RFP. Only exceptions included in this chapter may be considered. Exceptions noted anywhere else in Proposer's proposal will not be considered and will not be part of any resulting agreement, if any. POLA reserves the right to reject any proposal based on noncompliance with the contract terms and conditions included herein. Exceptions to be submitted in the following table format:

Section No.	Paragraph No.	Page No.	Text of Questioned Passage	Exception	Description of Exception

EXHIBIT A - AFFIRMATIVE ACTION PROGRAM PROVISIONS

Sec. 10.8.4 Affirmative Action Program Provisions.

Every non-construction and construction Contract with, or on behalf of, the City of Los Angeles for which the consideration is \$25,000 or more shall contain the following provisions which shall be designated as the AFFIRMATIVE ACTION PROGRAM provisions of such Contract:

A. During the performance of a City Contract, the Contractor certifies and represents that the Contractor and each Subcontractor hereunder will adhere to an Affirmative Action Program to ensure that in its employment practices, persons are employed and employees are treated equally and without regard to or because of race, color, religion, national origin, ancestry, sex, sexual orientation, age, disability, marital status, domestic partner status or medical condition.

1. This section applies to work or services performed or materials manufactured or assembled in the United States.

2. Nothing in this section shall require or prohibit the establishment of new classifications of employees in any given craft, work or service category.

3. The Contractor shall post a copy of Paragraph A., hereof, in conspicuous places at its place of business available to employees and applicants for employment.

B. The Contractor shall, in all solicitations or advertisements for employees placed, by or on behalf of, the Contractor, state that all qualified applicants will receive consideration for employment without regard to their race, color, religion, national origin, ancestry, sex, sexual orientation, age, disability, marital status, domestic partner status or medical condition.

C. At the request of the Awarding Authority or the DAA, the Contractor shall certify on an electronic or hard copy form to be supplied, that the Contractor has not discriminated in the performance of City Contracts against any employee or applicant for employment on the basis or because of race, color, religion, national origin, ancestry, sex, sexual orientation, age, disability, marital status, domestic partner status or medical condition.

D. The Contractor shall permit access to, and may be required to provide certified copies of, all of its records pertaining to employment and to its employment practices by the Awarding Authority or the DAA for the purpose of investigation to ascertain compliance with the Affirmative Action Program provisions of City Contracts and, upon request, to provide evidence that it has or will comply therewith.

E. The failure of any Contractor to comply with the Affirmative Action Program provisions of City Contracts may be deemed to be a material breach of a City Contract. The failure shall only be established upon a finding to that effect by the Awarding Authority, on the basis of its own investigation or that of the DAA. No finding shall be made except upon a full and fair hearing after notice and an opportunity to be heard has been given to the Contractor.

F. Upon a finding duly made that the Contractor has breached the Affirmative Action Program provisions of a City Contract, the Contract may be forthwith cancelled,

terminated or suspended, in whole or in part, by the Awarding Authority, and all monies due or to become due hereunder may be forwarded to and retained by the City of Los Angeles. In addition thereto, the breach may be the basis for a determination by the Awarding Authority or the Board of Public Works that the Contractor is a non-responsible bidder or proposer pursuant to the provisions of Section 10.40 of this Code. In the event of such determination, the Contractor shall be disqualified from being awarded a contract with the City of Los Angeles for a period of two years, or until he or she shall establish and carry out a program in conformance with the provisions hereof.

G. In the event of a finding by the Fair Employment and Housing Commission of the State of California, or the Board of Public Works of the City of Los Angeles, or any court of competent jurisdiction, that the Contractor has been guilty of a willful violation of the California Fair Employment and Housing Act, or the Affirmative Action Program provisions of a City Contract, there may be deducted from the amount payable to the Contractor by the City of Los Angeles under the contract, a penalty of ten dollars for each person for each calendar day on which the person was discriminated against in violation of the provisions of a City Contract.

H. Notwithstanding any other provisions of a City Contract, the City of Los Angeles shall have any and all other remedies at law or in equity for any breach hereof.

I. The Public Works Board of Commissioners shall promulgate rules and regulations through the DAA and provide to the Awarding Authorities electronic and hard copy forms for the implementation of the Affirmative Action Program provisions of City contracts, and rules and regulations and forms shall, so far as practicable, be similar to those adopted in applicable Federal Executive Orders. No other rules, regulations or forms may be used by an Awarding Authority of the City to accomplish this contract compliance program.

J. Nothing contained in City Contracts shall be construed in any manner so as to require or permit any act which is prohibited by law.

K. By affixing its signature to a Contract that is subject to this article, the Contractor shall agree to adhere to the provisions in this article for the duration of the Contract. The Awarding Authority may also require Contractors and suppliers to take part in a pre-registration, pre-bid, pre-proposal, or pre-award conference in order to develop, improve or implement a qualifying Affirmative Action Program.

1. The Contractor certifies and agrees to immediately implement good faith effort measures to recruit and employ minority, women and other potential employees in a non-discriminatory manner including, but not limited to, the following actions as appropriate and available to the Contractor's field of work. The Contractor shall:

(a) Recruit and make efforts to obtain employees through:

(i) Advertising employment opportunities in minority and other community news media or other publications.

(ii) Notifying minority, women and other community organizations of employment opportunities.

(iii) Maintaining contact with schools with diverse populations of students to notify them of employment opportunities.

(iv) Encouraging existing employees, including minorities and women, to refer their friends and relatives.

(v) Promoting after school and vacation employment opportunities for minority, women and other youth.

(vi) Validating all job specifications, selection requirements, tests, etc.

(vii) Maintaining a file of the names and addresses of each worker referred to the Contractor and what action was taken concerning the worker.

(viii) Notifying the appropriate Awarding Authority and the DAA in writing when a union, with whom the Contractor has a collective bargaining agreement, has failed to refer a minority, woman or other worker.

(b) Continually evaluate personnel practices to assure that hiring, upgrading, promotions, transfers, demotions and layoffs are made in a non-discriminatory manner so as to achieve and maintain a diverse work force.

(c) Utilize training programs and assist minority, women and other employees in locating, qualifying for and engaging in the training programs to enhance their skills and advancement.

(d) Secure cooperation or compliance from the labor referral agency to the Contractor's contractual Affirmative Action Program obligations.

(e) Establish a person at the management level of the Contractor to be the Equal Employment Practices officer. Such individual shall have the authority to disseminate and enforce the Contractor's Equal Employment and Affirmative Action Program policies.

(f) Maintain records as are necessary to determine compliance with Equal Employment Practices and Affirmative Action Program obligations and make the records available to City, State and Federal authorities upon request.

(g) Establish written company policies, rules and procedures which shall be encompassed in a company-wide Affirmative Action Program for all its operations and Contracts. The policies shall be provided to all employees, Subcontractors, vendors, unions and all others with whom the Contractor may become involved in fulfilling any of its Contracts.

(h) Document its good faith efforts to correct any deficiencies when problems are experienced by the Contractor in complying with its obligations pursuant to this article. The Contractor shall state:

(i) What steps were taken, how and on what date.

(ii) To whom those efforts were directed.

(iii) The responses received, from whom and when.

(iv) What other steps were taken or will be taken to comply and when.

(v) Why the Contractor has been or will be unable to comply.

2. Every contract of \$25,000 or more which may provide construction, demolition, renovation, conservation or major maintenance of any kind shall also comply with the requirements of Section 10.13 of the Los Angeles Administrative Code.

L. The Affirmative Action Program required to be submitted hereunder and the pre-registration, pre-bid, pre-proposal or pre-award conference which may be required by the Awarding Authority shall, without limitation as to the subject or nature of employment activity, be concerned with such employment practices as:

1. Apprenticeship where approved programs are functioning, and other on-the-job training for non-apprenticeable occupations;
2. Classroom preparation for the job when not apprenticeable;
3. Pre-apprenticeship education and preparation;
4. Upgrading training and opportunities;
5. Encouraging the use of Contractors, Subcontractors and suppliers of all racial and ethnic groups; provided, however, that any contract subject to this ordinance shall require the Contractor, Subcontractor or supplier to provide not less than the prevailing wage, working conditions and practices generally observed in private industries in the Contractor's, Subcontractor's or supplier's geographical area for such work;
6. The entry of qualified women, minority and all other journeymen into the industry; and
7. The provision of needed supplies or job conditions to permit persons with disabilities to be employed, and minimize the impact of any disability.

M. Any adjustments which may be made in the Contractor's work force to achieve the requirements of the City's Affirmative Action Program in purchasing and construction shall be accomplished by either an increase in the size of the work force or replacement of those employees who leave the work force by reason of resignation, retirement or death and not by termination, layoff, demotion or change in grade.

N. This ordinance shall not confer upon the City of Los Angeles or any Agency, Board or Commission thereof any power not otherwise provided by law to determine the legality of any existing collective bargaining agreement and shall have application only to discriminatory employment practices by Contractors engaged in the performance of City Contracts.

O. All Contractors subject to the provisions of this article shall include a similar provision in all subcontracts awarded for work to be performed under the Contract with the City and shall impose the same obligations including, but not limited to, filing and reporting obligations, on the Subcontractors as are applicable to the Contractor. Failure of the Contractor to comply with this requirement or to obtain the compliance of its Subcontractors with all such obligations shall subject the Contractor to the imposition of any and all sanctions allowed by law, including, but not limited to, termination of the Contractor's Contract with the City.

EXHIBIT B

(1) SMALL/VERY SMALL BUSINESS ENTERPRISE PROGRAM

(2) LOCAL BUSINESS PREFERENCE PROGRAM

(1) SMALL/VERY SMALL BUSINESS ENTERPRISE PROGRAM:

The Harbor Department is committed to creating an environment that provides all individuals and businesses open access to the business opportunities available at the Harbor Department in a manner that reflects the diversity of the City of Los Angeles. The Harbor Department's Small Business Enterprise (SBE) Program was created to provide additional opportunities for small businesses to participate in professional service and construction contracts. An overall Department goal of 25% SBE participation, including 5% Very Small Business Enterprise (VSBE) participation, has been established for the Program. The specific goal or requirement for each contract opportunity may be higher or lower based on the scope of work.

It is the policy of the Harbor Department to solicit participation in the performance of all service contracts by all individuals and businesses, including, but not limited to, SBEs, VSBEs, women-owned business enterprises (WBEs), minority-owned business enterprises (MBEs), and disabled veteran business enterprises (DVBES). The SBE Program allows the Harbor Department to target small business participation, including MBEs, WBEs, and DVBES, more effectively. It is the intent of the Harbor Department to make it easier for small businesses to participate in contracts by providing education and assistance on how to do business with the City, and ensuring that payments to small businesses are processed in a timely manner. **In order to ensure the highest participation of SBE/VSBE/MBE/WBE/DVBES, all proposers shall utilize the City's contracts management and opportunities database, the Regional Alliance Marketplace for Procurement (RAMP), at <http://www.RAMPLA.org>, to outreach to potential subcontractors.**

The Harbor Department defines a SBE as an independently owned and operated business that is not dominant in its field and meets criteria set forth by the Small Business Administration in Title 13, Code of Federal Regulations, Part 121. Go to www.sba.gov for more information. The Harbor Department defines a VSBE based on the State of California's Micro-business definition which is (1) a small business that has average annual gross receipts of \$5,000,000 or less within the previous three years, or (2) a small business manufacturer with 25 or fewer employees.

The SBE Program is a results-oriented program, requiring contractors who receive contracts from the Harbor Department to perform outreach and utilize certified small businesses. **Based on the work to be performed, it has been determined that the percentage of small business participation will be 0%.** The North American Industry Classification System (NAICS) Code for the scope of services is **541511**. This NAICS Code is the industry code that corresponds to at least 51% of the scope of services and will be used to determine the size standard for SBE participation of the Prime Contractor. The maximum SBE size standard for this NAICS Code is \$34 million.

Contractor shall be responsible for determining the SBE status of its subcontractors for purposes of meeting the small business requirement. Subcontractors must qualify as an SBE based on the type of services that they will be performing under the Agreement. All business participation will be determined by the percentage of the total amount of compensation under the agreement paid to SBEs. The Contractor shall not substitute an SBE firm without obtaining prior approval of the City. A request for substitution must be based upon demonstrated good cause. If substitution is permitted, Contractor shall endeavor to make an in-kind substitution for the substituted SBE.

Contractor shall complete, sign and submit as part of the executed agreement the attached Affidavit and Contractor Description Form. The Affidavit and Contractor Description Form, when signed, will signify the Contractor's intent to comply with the SBE requirement. All SBE/VSBE firms must be certified by the time proposals are due to receive credit. In addition all contractors and subcontractors must be registered on the RAMP by the time proposals are due.

(2) LOCAL BUSINESS PREFERENCE PROGRAM:

The Harbor Department is committed to maximizing opportunities for local and regional businesses, as well as encouraging local and regional businesses to locate and operate within the Southern California region. It is the policy of the Harbor Department to support an increase in local and regional jobs. The Harbor Department's Local Business Preference Program (LBPP) aims to benefit the Southern California region by increasing jobs and expenditures within the local and regional private sector.

Contractors who qualify as a Local Business Enterprise (LBE) will receive an 8% preference on any proposal for services valued in excess of \$150,000. The preference will be applied by adding 8% of the total possible evaluation points to the Contractor's score. Contractors who do not qualify as a LBE may receive a maximum 5% preference for identifying and utilizing LBE subcontractors. Contractors may receive 1% preference, up to a maximum of 5%, for every 10% of or portion thereof, of work that is subcontracted to a LBE. LBE subcontractor preferences will be determined by the percentage of the total amount of compensation proposed under the Agreement.

The Harbor Department defines a LBE as:

- (a) A business headquartered within Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties. Headquartered shall mean that the business physically conducts and manages all of its operations from a location in the above-named counties; or
- (b) A business that has at least 50 full-time employees, or 25 full-time employees for specialty marine contracting firms, working in Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties.

In order for Harbor Department staff to determine the appropriate LBE preference, Contractor shall complete, sign, notarize (where applicable) and submit the attached Affidavit and Contractor Description Form. The Affidavit and Contractor Description Form will signify the LBE status of the Contractor and subcontractors.

In the event of Contractor's noncompliance during the performance of the Agreement, Contractor shall be considered in material breach of contract. In addition to any other remedy available to City under this Agreement or by operation of law, the City may withhold invoice payments to Contractor until noncompliance is corrected, and assess the costs of City's audit of books and records of Contractor and its subcontractors. In the event the Contractor falsifies or misrepresents information contained in any form or other willful noncompliance as determined by City, City may disqualify the Contractor from participation in City contracts for a period of up to five (5) years.

AFFIDAVIT OF COMPANY STATUS

"The undersigned declares under penalty of perjury pursuant to the laws of the State of California that the following information and information contained on **the attached Contractor Description Form** is true and correct and includes all material information necessary to identify and explain the operations of

Name of Firm

as well as the ownership and location thereof. Further, the undersigned agrees to provide complete and accurate information regarding ownership in the named firm, and all of its domestic and foreign affiliates, any proposed changes of the ownership and to permit the audit and examination of firm ownership documents, and the ownership documents of all of its domestic and foreign affiliates, in association with this agreement."

(1) **Small/Very Small Business Enterprise Program:** Please indicate the ownership of your company. Please check all that apply. At least one box must be checked:

☐SBE ☐VSBE ☐MBE ☐WBE ☐DVBE ☐OBE

- A Small Business Enterprise (SBE) is an independently owned and operated business that is not dominant in its field and meets criteria set forth by the Small Business Administration in Title 13, Code of Federal Regulations, Part 121.
- A Very Small Business Enterprise (VSBE) is 1) a small business that has average annual gross receipts of \$5,000,000 or less within the previous three years, or (2) a small business manufacturer with 25 or fewer employees.
- A Minority Business Enterprise (MBE) is defined as a business in which a minority owns and controls at least 51% of the business. A Woman Business (WBE) is defined as a business in which a woman owns and controls at least 51% of the business. For the purpose of this project, a minority includes:
 - (1) Black (all persons having origins in any of the Black African racial groups not of Hispanic origin);
 - (2) Hispanic (all persons of Mexican, Puerto Rican, Cuban, Central or South American or other Spanish Culture or origin, regardless of race);
 - (3) Asian and Pacific Islander (all persons having origins in any of the original peoples of the Far East, Southeast Asia, The Indian Subcontinent, or the Pacific Islands); and
 - (4) American Indian or Alaskan Native (all persons having origins in any of the original peoples of North America and maintaining identifiable tribal affiliations through membership and participation or community identification).
- A Disabled Veteran Business Enterprise (DVBE) is defined as a business in which a disabled veteran owns at least 51% of the business, and the daily business operations are managed and controlled by one or more disabled veterans.
- An OBE (Other Business Enterprise) is any enterprise that is neither an SBE, VSBE, MBE, WBE, or DVBE.

(2) **Local Business Preference Program:** Please indicate the Local Business Enterprise status of your company.

Only one box must be checked:

☐ LBE ☐ Non-LBE

- A Local Business Enterprise (LBE) is: (a) a business headquartered within Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties; or (b) a business that has at least 50 full-time employees, or 25 full-time employees for specialty marine contracting firms, working in Los Angeles, Orange, Riverside, San Bernardino, or Ventura Counties. "Headquartered" shall mean that the business physically conducts and manages all of its operations from a location in the above-named counties.
- A Non-LBE is any business that does not meet the definition of a LBE.

Signature: _____

Title: _____

Printed Name: _____

Date Signed: _____

Contractor Description Form

PRIME CONTRACTOR:

Contract Title: _____

Business Name: _____ RAMP ID#: _____

Award Total: \$ _____

Owner's Ethnicity: _____ Gender _____ Group: SBE VSBE MBE WBE DVBE OBE (Circle all that apply)

Local Business Enterprise: YES _____ NO _____ (Check only one)

Primary NAICS Code: _____

Address: _____

City/State/Zip: _____

County: _____

Telephone: () _____ FAX: () _____

Contact Person/Title: _____

Email Address: _____

SUBCONTRACTOR:

Business Name: _____ RAMP ID#: _____

Award Total: (% or \$): _____

Services to be provided: _____

Owner's Ethnicity: _____ Gender _____ Group: SBE VSBE MBE WBE DVBE OBE (Circle all that apply)

Local Business Enterprise: YES _____ NO _____ (Check only one)

Primary NAICS Code: _____

Address: _____

City/State/Zip: _____

County: _____

Telephone: () _____ FAX: () _____

Contact Person/Title: _____

Email Address: _____

SUBCONTRACTOR:

Business Name: _____ RAMP ID#: _____

Award Total: (% or \$): _____

Services to be provided: _____

Owner's Ethnicity: _____ Gender _____ Group: SBE VSBE MBE WBE DVBE OBE (Circle all that apply)

Local Business Enterprise: YES _____ NO _____ (Check only one)

Primary NAICS Code: _____

Address: _____

City/State/Zip: _____

County: _____

Telephone: () _____ FAX: () _____

Contact Person/Title: _____

Email address: _____

Contractor Description Form

SUBCONTRACTOR:

Business Name: _____ RAMP ID#: _____

Award Total: (% or \$): _____

Services to be provided: _____

Owner's Ethnicity: _____ Gender _____ Group: SBE VSBE MBE WBE DVBE OBE (Circle all that apply)

Local Business Enterprise: YES _____ NO _____ (Check only one)

Primary NAICS Code: _____

Address: _____

City/State/Zip: _____

County: _____

Telephone: () _____ FAX: () _____

Contact Person/Title: _____

Email Address: _____

SUBCONTRACTOR:

Business Name: _____ RAMP ID#: _____

Award Total: (% or \$): _____

Services to be provided: _____

Owner's Ethnicity: _____ Gender _____ Group: SBE VSBE MBE WBE DVBE OBE (Circle all that apply)

Local Business Enterprise: YES _____ NO _____ (Check only one)

Primary NAICS Code: _____

Address: _____

City/State/Zip: _____

County: _____

Telephone: () _____ FAX: () _____

Contact Person/Title: _____

Email Address: _____

SUBCONTRACTOR:

Business Name: _____ RAMP ID#: _____

Award Total: (% or \$): _____

Services to be provided: _____

Owner's Ethnicity: _____ Gender _____ Group: SBE VSBE MBE WBE DVBE OBE (Circle all that apply)

Local Business Enterprise: YES _____ NO _____ (Check only one)

Primary NAICS Code: _____

Address: _____

City/State/Zip: _____

County: _____

Telephone: () _____ FAX: () _____

Contact Person/Title: _____

Email address: _____



EXHIBIT C

PROPRIETARY SMALL BUSINESS ENTERPRISE (SBE)

ROADMAP FOR APPLICANTS

Should I apply?

If your firm is currently certified with any of the following agencies, you do **NOT** need to submit the SBE

(Proprietary) Application:

- Federal Small Business Administration (SBA) - 8(a) Business Development Program
- State of California Department of General Services (DGS) – Small Business (SB), Micro Business (MB) and Public Works (PW)
- California Department of Transportation (CALTRANS)- Small Minority/Women Business Enterprise (SMBE/SWBE)
- L.A. County Metropolitan Transportation Authority (METRO) – Small Business Enterprise (SBE)
- US Women's Chamber of Commerce (USWCC) - Women-Owned Small Business (WOSB) & Economically Disadvantaged Women-owned Business (EDWOSB)
- National Women Business Owners Corporation (NWBOC) - Women-Owned Small Business (WOSB) & Economically Disadvantaged Women-owned Business (EDWOSB)
- City of Los Angeles – Local Small Business (LSB)
- Los Angeles County – Local Small Business Enterprise (LSBE)
- California Unified Certification Program (CUCP) – Disadvantaged Business Enterprise (DBE)
CUCP Agencies include:
 - California Department of Transportation (CALTRANS)
 - L.A. County Metropolitan Transportation Authority (METRO)
 - San Francisco Bay Area Rapid Transit District (BART)
 - San Francisco Municipal Transportation Agency (SFMTA)
 - Santa Clara Valley Transportation Authority (VTA)
 - City of Fresno
 - City of Los Angeles
 - San Diego County Regional Airport Authority (SAN)
 - San Francisco International Airport (SFO)
 - San Mateo County Transit District (SAMTRANS)

If you are certified by one of the agencies listed above you may add SBE (Proprietary) to your LA RAMP profile for verification or check the Bid/Proposal documents for the Department's instruction regarding verification of certification.

If your firm is **not** currently certified with one of the above agencies, answer these questions:

- Is your firm an independently-owned and operated business?
- Is your firm a small business that meets the size criteria set forth by the Small Business Administration 8(a) Business Development Program **or** the State of California DGS Small Business Program?
- Is your firm organized as a for-profit business?

If you answered "Yes" to all of the questions above, you may be eligible to be certified as an SBE (Proprietary)

Complete the attached application and include all of the required documents listed on the checklist of **SUPPORTING DOCUMENTATION** at the end of this form.

Send completed application to:

CITY OF LOS ANGELES
DEPARTMENT OF PUBLIC WORKS
Bureau of Contract Administration
Office of Contract Compliance – Centralized Certification Administration
1149 S. Broadway, Ste. 300
Los Angeles, CA 90015

For Assistance:

Email bca.certifications@lacity.org or Call (213) 847-2684

Where can I find more information?

- State of California SBE program - <http://www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx>
- Small Business Administration 8(a) Business Development, WOSB, and EDWOSB Programs: <http://www.sba.gov>
- SBA Size Standards www.sba.gov/sites/default/files/Size_Standards_Table.pdf
- NAICS Search <https://www.census.gov/naics/?99967>
- LAWA SBE Program Rules and Regulations – http://www.lawa.org/welcome_LAWA.aspx?id=6413
- Port of Los Angeles Small Business Enterprise (SBE) and VSBE Program information- <https://www.portoflosangeles.org/business/sbp.asp>
- DWP SBE Program Information – https://www.ladwp.com/ladwp/faces/ladwp/partners/p-vendorsandbidders/p-vb-sbedvbe?_af.ctrl-state=bw1rfr04_4&_afLoop=78220979903629



EXHIBIT C

PROPRIETARY SMALL BUSINESS ENTERPRISE (SBE)

Please answer the following:

Which Department referred you to the Office of Contract Compliance for Proprietary SBE Certification?
(You must check only one box)

- ☐ Department of Water and Power
- ☐ Harbor Department
- ☐ Los Angeles World Airports

Are you currently bidding or participating on a City Project?

- ☐ NO
- ☐ YES

If yes, please provide the following information:

Project Name: _____

RAMP ID Number: _____

Bid/RFP Number: _____

Due Date: _____



EXHIBIT C

PROPRIETARY SMALL BUSINESS ENTERPRISE (SBE)

I. GENERAL INFORMATION			
HAS YOUR FIRM BEEN CERTIFIED BY ANOTHER CERTIFYING AGENCY? ☐ YES ☐ NO			
IF YES, WHICH AGENCY & CERTIFICATION (e.g. SBE, MBE, WBE, DBE, etc.):		HAS FIRM EVER BEEN DENIED CERTIFICATION? ☐ YES ☐ NO IF YES, WHICH AGENCY & DATE:	
LEGAL BUSINESS NAME		FICTITIOUS OR DOING BUSINESS AS (DBA) NAME(S):	
STREET ADDRESS OF PRINCIPAL OFFICE LOCATION (DO NOT USE PO BOX)		CITY	STATE ZIP
MAILING ADDRESS (IF DIFFERENT)		CITY	STATE ZIP
FEDERAL EMPLOYER ID NUMBER (FEIN)	DATE FIRM ESTABLISHED:	WEBPAGE ADDRESS:	
PRIMARY POINT OF CONTACT: (NAME & TITLE)	PHONE NUMBER:	FAX NUMBER:	
	OTHER PHONE NUMBER:	EMAIL ADDRESS:	
ADDRESSES OF OTHER LOCATIONS, FACILITIES, STORAGE SPACES, ETC. (ATTACH ADDITIONAL PAGES IF NECESSARY)			
DESCRIPTION (e.g. STORAGE, FIELD OFFICE, FACTORY)	CITY	STATE	ZIP
DESCRIPTION (e.g. STORAGE, FIELD OFFICE, FACTORY)	CITY	STATE	ZIP
METHOD OF ACQUISITION: ☐ STARTED NEW BUSINESS ☐ PURCHASED EXISTING BUSINESS ☐ INHERITED BUSINESS OTHER (EXPLAIN): _____			
BUSINESS STRUCTURE: ☐ SOLE PROPRIETORSHIP ☐ PARTNERSHIP ☐ CORPORATION ☐ LLC ☐ JOINT VENTURE			
TYPE OF BUSINESS: ☐ CONSTRUCTION ☐ MANUFACTURING ☐ SERVICE/CONSULTING ☐ WHOLESALE/RETAILER ☐ DISTRIBUTOR/BROKER ☐ CONCESSION ☐ TRUCKER ☐ OTHER _____			
IF TYPE OF BUSINESS IS CONSTRUCTION, PROVIDE:			
CONTRACTOR'S LICENSE NUMBER:		LICENSE CLASSIFICATION CODE(S) :	
ENTER FIRM'S AVERAGE NUMBER OF EMPLOYEES FOR THE LAST FOUR QUARTERS INCLUDING ALL EMPLOYEES THAT ARE IN CALIFORNIA, OUT OF STATE, AND/OR OUT OF THE COUNTRY. (IF IN BUSINESS LESS THAN A YEAR, AVERAGE THE NUMBER OF EMPLOYEES OVER THE NUMBER OF QUARTERS THAT YOU HAVE BEEN IN BUSINESS)			NUMBER OF EMPLOYEES:
NUMBER OF: OWNERS _____ OFFICERS _____ DIRECTORS _____			
HAS FIRM EVER EXISTED UNDER DIFFERENT OWNERSHIP? ☐ YES ☐ NO			
IF YES, PROVIDE PREVIOUS OWNERSHIP, BUSINESS STRUCTURE, DATE THE CHANGE OCCURRED, AND BRIEF EXPLANATION OF CHANGE:			



EXHIBIT C

PROPRIETARY SMALL BUSINESS ENTERPRISE (SBE)

II. OWNERSHIP (ATTACH ADDITIONAL PAGES IF NECESSARY)

NAME OF INDIVIDUAL OWNER(S) SHAREHOLDER(S) AND/OR CORPORATE OFFICERS	TITLE	% OWNERSHIP	HOME ADDRESS (STREET, CITY, STATE, ZIP)

III. AFFILIATE BUSINESS RELATIONSHIP(S) - DO NOT LEAVE BLANK OR ENTER N/A

DURING THE PREVIOUS THREE (3) TAX YEARS DID ANY OWNER/OFFICER:

	YES	NO
1. HAVE OWNERSHIP INTEREST IN ANOTHER BUSINESS?	☐	☐
2. SHARE OR HAVE COMMON MANAGEMENT WITH ANOTHER BUSINESS?	☐	☐
3. SHARE OR HAVE COMMON OWNERS WITH ANOTHER BUSINESS?	☐	☐
4. HAVE A FAMILY MEMBER(S) ENGAGED IN A SIMILAR BUSINESS ACTIVITY?	☐	☐
5. HAVE A FINANCIAL RELATIONSHIP WITH ANOTHER BUSINESS CONSISTING OF A LOAN AND/OR ASSISTANCE BOND, SECURITY, OR CREDIT REQUIREMENTS?	☐	☐
6. HAVE A LONG-TERM OR PERMANENT CONTRACTUAL RELATIONSHIP WITH ANOTHER BUSINESS?	☐	☐
7. SHARE FACILITIES, EQUIPMENT, OR SYSTEMS WITH ANOTHER BUSINESS?	☐	☐
8. SHARE EMPLOYEES WITH ANOTHER BUSINESS?	☐	☐

IF YOU ANSWERED YES TO ANY OF THE ABOVE, PROVIDE THE FOLLOWING INFORMATION FOR EACH BUSINESS THAT APPLIES TO EACH
"YES" RESPONSE (ATTACH ADDITIONAL PAGES IF NECESSARY)

1) OWNER/OFFICER NAME	2) OWNER/OFFICER NAME	3) OWNER/OFFICER NAME
BUSINESS NAME	BUSINESS NAME	BUSINESS NAME
BUSINESS ADDRESS	BUSINESS ADDRESS	BUSINESS ADDRESS
NATURE OF BUSINESS	NATURE OF BUSINESS	NATURE OF BUSINESS
NATURE OF RELATIONSHIP W/ APPLICANT FIRM	NATURE OF RELATIONSHIP W/ APPLICANT FIRM	NATURE OF RELATIONSHIP W/ APPLICANT FIRM

IV. BUSINESS CLASSIFICATION

PROVIDE A DESCRIPTION OF YOUR BUSINESS AND/OR INDIVIDUAL KEYWORDS WHICH BEST DESCRIBE YOUR BUSINESS SERVICES:

USE THE NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) TO IDENTIFY THE FIRM'S AREA(S) OF SPECIALTY.

THE PRIMARY NAICS REPRESENTS THE FIRM'S LARGEST SOURCE OF REVENUE FOR THE MOST RECENTLY COMPLETED FISCAL YEAR. ENTER UP TO 5 CODES.

FOR A FULL LIST OF NAICS CODES AND ASSISTANCE IN LOCATING APPROPRIATE CODES PLEASE VISIT: [HTTP://WWW.NAICS.COM/SEARCH.HTM](http://www.naics.com/search.htm)

6 DIGIT NAICS CODE & DESCRIPTION:	% OF THE FIRM'S REVENUES EARNED IN THIS NAICS DURING PAST 12 MONTHS:
1)	
2)	
3)	
4)	
5)	



EXHIBIT C

PROPRIETARY SMALL BUSINESS ENTERPRISE (SBE)

PENALTY OF PERJURY DECLARATION

The undersigned states:

I certify under penalty of perjury under the laws of the City of Los Angeles and the State of California that all information submitted in the Small Business Enterprise application, and any additional information to determine eligibility is true and correct.

Authorized Signature

Title

Print Name

Date

SUPPORTING DOCUMENTATION CHECKLIST

SUBMIT REQUIRED DOCUMENTATION FOR ALL CATEGORIES BELOW THAT APPLY TO YOUR BUSINESS.

PLEASE DO NOT BIND YOUR SUBMITTAL

ALL APPLICANTS

- ☐ Most recently entire filed Federal Individual Income Tax Return (Form 1040) for **each owner** including all schedules and statements.
- ☐ Entire filed Federal Income Tax Return (Form 1040, 1220, 1120S or 1065) for the applicant business **and** each affiliate business for the most recent three (3) years or for the years the firm or its affiliate(s) were in business.
- ☐ If the firm's business classification identified by the selected NAICS codes requires a professional license or permit in order to operate, include a copy of the current license or permit (e.g. Architect, Engineer, Contractor, Broker/Agent, Lawyer, Security, etc.)
- ☐ If the size standard for the selected NAICS codes is number of employees- provide the Quarterly Contribution returns and report of wages (Form DE 9C) for the applicant business and each affiliate business for the four (4) most recent completed quarters. Submit a copy of out of state and/or out of country equivalent to form DE 9C, if applicable.

SOLE PROPRIETORSHIP

- ☐ Fictitious Business Name Statement

PARTNERSHIP

- ☐ Partnership Agreement and Amendments

CORPORATION

- ☐ Articles of Incorporation (*signed by the state official with approval date*)
- ☐ Corporate Meeting minutes for the past two (2) years listing current elected corporate officers and directors; or statement of information as filed with CA Secretary of State

LLC

- ☐ Articles of Organization, as filed with State
- ☐ LLC Statement of Information
- ☐ Operating Agreement and Amendments

JOINT VENTURE

- ☐ Joint Venture Agreement and Amendments

TRUCKING COMPANY

- ☐ Title(s) and registration certificate(s) for each truck owned and/or operated by your business
- ☐ Current Motor Carrier Permit

Exhibit D - Business Tax Registration Certificate (BTRC) Number

The City of Los Angeles, Office of Finance requires all firms that engage in any business activity within the City of Los Angeles to pay City business taxes. Each firm or individual (other than a municipal employee) is required to obtain the necessary Business Tax Registration Certification (BTRC) and pay business tax. (Los Angeles Municipal code Section 21.09 et seq.)

All firms and individuals that do business with the City of Los Angeles will be required to provide a BTRC number or an exemption number as proof of compliance with Los Angeles City business tax requirements in order to receive payment for goods or services. Beginning October 14, 1987, payments for goods or services will be withheld unless proof of tax compliance is provided to the City.

The Tax and Permit Division of Los Angeles Office of Finance, has the sole authority to determine whether a firm is covered by business tax requirements. Those firms not required to pay will be given an exemption number.

If you do NOT have a BTRC number contact the Tax and Permit Division at the office listed below, or log on to <http://finance.lacity.org/>, to download the business tax registration application.

MAIN OFFICE

LA City Hall

201 N. Main Street, Rm. 101

(844) 663-4411

Exhibit E- Equal Benefits Ordinance

Sec. 10.8.2.1. Equal Benefits Ordinance.

Discrimination in the provision of employee benefits between employees with domestic partners and employees with spouses results in unequal pay for equal work. Los Angeles law prohibits entities doing business with the City from discriminating in employment practices based on marital status and/or sexual orientation. The City's departments and contracting agents are required to place in all City contracts a provision that the company choosing to do business with the City agrees to comply with the City's nondiscrimination laws.

It is the City's intent, through the contracting practices outlined in this Ordinance, to assure that those companies wanting to do business with the City will equalize the total compensation between similarly situated employees with spouses and with domestic partners. The provisions of this Ordinance are designed to ensure that the City's contractors will maintain a competitive advantage in recruiting and retaining capable employees, thereby improving the quality of the goods and services the City and its people receive, and ensuring protection of the City's property.

(c) Equal Benefits Requirements.

(1) No Awarding Authority of the City shall execute or amend any Contract with any Contractor that discriminates in the provision of Benefits between employees with spouses and employees with Domestic Partners, between spouses of employees and Domestic Partners of employees, and between dependents and family members of spouses and dependents and family members of Domestic Partners.

(2) A Contractor must permit access to, and upon request, must provide certified copies of all of its records pertaining to its Benefits policies and its employment policies and practices to the DAA, for the purpose of investigation or to ascertain compliance with the Equal Benefits Ordinance.

(3) A Contractor must post a copy of the following statement in conspicuous places at its place of business available to employees and applicants for employment: "During the performance of a Contract with the City of Los Angeles, the Contractor will provide equal benefits to its employees with spouses and its employees with domestic partners." The posted statement must also include a City contact telephone number which will be provided each Contractor when the Contract is executed.

(4) A Contractor must not set up or use its contracting entity for the purpose of evading the requirements imposed by the Equal Benefits Ordinance.

(d) Other Options for Compliance. Provided that the Contractor does not discriminate in the provision of Benefits, a Contractor may also comply with the Equal Benefits Ordinance in the following ways:

(1) A Contractor may provide an employee with the Cash Equivalent only if the DAA determines that either:

a. The Contractor has made a reasonable, yet unsuccessful effort to provide Equal Benefits; or

b. Under the circumstances, it would be unreasonable to require the Contractor to provide Benefits to the Domestic Partner (or spouse, if applicable).

(2) Allow each employee to designate a legally domiciled member of the employee's household as being eligible for spousal equivalent Benefits.

(3) Provide Benefits neither to employees' spouses nor to employees' Domestic Partners.

(e) Applicability.

(1) Unless otherwise exempt, a Contractor is subject to and shall comply with all applicable provisions of the Equal Benefits Ordinance.

(2) The requirements of the Equal Benefits Ordinance shall apply to a Contractor's operations as follows:

a. A Contractor's operations located within the City limits, regardless of whether there are employees at those locations performing work on the Contract.

b. A Contractor's operations on real property located outside of the City limits if the property is owned by the City or the City has a right to occupy the property, and if the Contractor's presence at or on that property is connected to a Contract with the City.

c. The Contractor's employees located elsewhere in the United States but outside of the City limits if those employees are performing work on the City Contract.

(3) The requirements of the Equal Benefits Ordinance do not apply to collective bargaining agreements ("CBA") in effect prior to January 1, 2000. The Contractor must agree to propose to its union that the requirements of the Equal Benefits Ordinance be incorporated into its CBA upon amendment, extension, or other modification of a CBA occurring after January 1, 2000.

(f) Mandatory Contract Provisions Pertaining to Equal Benefits. Unless otherwise exempted, every Contract shall contain language that obligates the Contractor to comply with the applicable provisions of the Equal Benefits Ordinance. The language shall include provisions for the following:

(1) During the performance of the Contract, the Contractor certifies and represents that the Contractor will comply with the Equal Benefits Ordinance.

(2) The failure of the Contractor to comply with the Equal Benefits Ordinance will be deemed to be a material breach of the Contract by the Awarding Authority.

(3) If the Contractor fails to comply with the Equal Benefits Ordinance the Awarding Authority may cancel, terminate or suspend the Contract, in whole or in part, and all monies due or to become due under the Contract may be retained by the City. The City may also pursue any and all other remedies at law or in equity for any breach.

(4) Failure to comply with the Equal Benefits Ordinance may be used as evidence against the Contractor in actions taken pursuant to the provisions of Los Angeles Administrative Code Section 10.40, et seq., Contractor Responsibility Ordinance.

(5) If the DAA determines that a Contractor has set up or used its Contracting entity for the purpose of evading the intent of the Equal Benefits Ordinance, the Awarding Authority may terminate the Contract on behalf of the City. Violation of this provision may be used as evidence against the Contractor in actions taken pursuant to the provisions of Los Angeles Administrative Code Section 10.40, et seq., Contractor Responsibility Ordinance.

EXHIBIT F

RFP SELECTION EVALUATION FORM

PROJECT: CYBER RESILIENCE CENTER MAINTENANCE AND OPERATIONS SERVICES

SCORING GUIDELINES:

Rater's Score: (Range 0-5) - 0=not included/non responsive; 1= Serious Deficiencies; 2=Marginal Abilities; 3=Adequate, 4=Well Qualified; 5=Exceptionally Qualified.

Scores must be **whole numbers only** (for example, "3.5" is not acceptable).

Weighing Factor: A range of 1 through 6, with 1 being of relative lower importance and 6 being relative highest importance. Each number (1 through 6) may be used more than once; however, in establishing weights, the total of all the weighing factors (A –E) must equal 20. Example: 3+2+6+4+5=20 or 3+3+3+6+5=20

Weighted Score= Rater's Score multiplied by (x) Weighing Factor. Totals should be calculated for each criterion.

Total score = Sum of all weighted scores.

Firm Name	Evaluated by	Date

CRITERIA TO BE RATED		RATER'S SCORE	WEIGHING FACTOR	WEIGHTED SCORE
A. Firm Qualifications, Experience and References	How long has the company been in business? Has the company done similar work? Level of expertise in subject matter areas?		5	
B. Project Organization, Personnel and Staffing	Qualifications and experience of proposed personnel for requested services? On-site availability of team and project manager? Locally based firm or team?		5	
C. Project Approach, Work Plan, Outreach Approach, Management and Timeline	Quality of proposed work plan to meet project requirements? Quality of project management and timeline?		4	
D. Rates, Fees and Budget Control	Competitive rates and fees proposed? Are proposed budget management, fees and staff hours proposed and clearly defined?		4	
E. Clarity and Comprehensiveness of the Proposal	Is the proposal clear, comprehensive, and understandable?		2	
	Maximum points possible=100		A+B+C+D+E=20	Total Points=

EXHIBIT G

FORM
50

Bidder Certification

Los Angeles City
ETHICS COMMISSION

This form must be submitted with your bid or proposal to the City department that is awarding the contract noted below. If you have questions about this form, please contact the Ethics Commission at (213) 978-1960.

☐ Original Filing ☐ Amendment: Date of Signed Original_____. Date of Last Amendment_____.

Reference Number (Bid, Contract, or BAVN)	Awarding Authority (Department awarding the contract)
Bidder Name	
Address	
Email Address	Phone Number

Certification

I certify the following on my own behalf or on behalf of the entity named above, which I am authorized to represent:

A. I am applying for one of the following types of contracts with the City of Los Angeles:

1. A goods or services contract with a value of more than \$25,000 and a term of at least three months;
2. A construction contract with any value and duration;
3. A financial assistance contract, as defined in Los Angeles Administrative Code § 10.40.1(h), with a value of at least \$100,000 and a term of any duration; or
4. A public lease or license, as defined in Los Angeles Administrative Code § 10.40.1(i), with any value and duration.

B. I acknowledge and agree to comply with the disclosure requirements and prohibitions established in the Los Angeles Municipal Lobbying Ordinance if I qualify as a lobbying entity under Los Angeles Municipal Code § 48.02.

I certify under penalty of perjury under the laws of the City of Los Angeles and the state of California that the information in this form is true and complete.

Name

Signature

Title

Date

Los Angeles Administrative Code § 10.40.1

- (h) **"City Financial Assistance Recipient"** means any person who receives from the City discrete financial assistance in the amount of One Hundred Thousand Dollars (\$100,000.00) or more for economic development or job growth expressly articulated and identified by the City, as contrasted with generalized financial assistance such as through tax legislation.

Categories of such assistance shall include, but are not limited to, bond financing, planning assistance, tax increment financing exclusively by the City, and tax credits, and shall not include assistance provided by the Community Development Bank. City staff assistance shall not be regarded as financial assistance for purposes of this article. A loan shall not be regarded as financial assistance. The forgiveness of a loan shall be regarded as financial assistance. A loan shall be regarded as financial assistance to the extent of any differential between the amount of the loan and the present value of the payments thereunder, discounted over the life of the loan by the applicable federal rate as used in 26 U.S.C. Sections 1274(d), 7872(f). A recipient shall not be deemed to include lessees and sublessees.

Los Angeles Administrative Code § 10.37.1

- (l) **"Public lease or license"**.

- (a) Except as provided in (l)(b), "Public lease or license" means a lease or license of City property on which services are rendered by employees of the public lessee or licensee or sublessee or sublicensee, or of a contractor or subcontractor, but only where any of the following applies:
- (1) The services are rendered on premises at least a portion of which is visited by substantial numbers of the public on a frequent basis (including, but not limited to, airport passenger terminals, parking lots, golf courses, recreational facilities); or
 - (2) Any of the services could feasibly be performed by City employees if the awarding authority had the requisite financial and staffing resources; or
 - (3) The DAA has determined in writing that coverage would further the proprietary interests of the City.
- (b) A public lessee or licensee will be exempt from the requirements of this article subject to the following limitations:
- (1) The lessee or licensee has annual gross revenues of less than the annual gross revenue threshold, three hundred fifty thousand dollars (\$350,000), from business conducted on City property;
 - (2) The lessee or licensee employs no more than seven (7) people total in the company on and off City property;
 - (3) To qualify for this exemption, the lessee or licensee must provide proof of its gross revenues and number of people it employs in the company's entire workforce to the awarding authority as required by regulation;
 - (4) Whether annual gross revenues are less than three hundred fifty thousand dollars (\$350,000) shall be determined based on the gross revenues for the last tax year prior to application or such other period as may be established by regulation;
 - (5) The annual gross revenue threshold shall be adjusted annually at the same rate and at the same time as the living wage is adjusted under section 10.37.2 (a);
 - (6) A lessee or licensee shall be deemed to employ no more than seven (7) people if the company's entire workforce worked an average of no more than one thousand two-hundred fourteen (1,214) hours per month for at least three-fourths (3/4) of the time period that the revenue limitation is measured;
 - (7) Public leases and licenses shall be deemed to include public subleases and sublicenses;
 - (8) If a public lease or license has a term of more than two (2) years, the exemption granted pursuant to this section shall expire after two (2) years but shall be renewable in two-year increments upon meeting the requirements therefor at the time of the renewal application or such period established by regulation.

Prohibited Contributors (Bidders)

This form must be completed in its entirety and submitted with your bid or proposal to the City department that is awarding the contract. Failure to submit a completed form may affect your bid or proposal. If you have questions about this form, please contact the Ethics Commission at (213) 978-1960.

☐ **Original Filing** ☐ **Amendment:** Date of Signed Original _____ Date of Last Amendment _____

Reference Number (Bid, Contract, or BAVN): _____ Date Bid Submitted: _____

Contract Description (Title of the RFP or City contract solicitation and description of the services to be provided):

Awarding Authority (Department awarding the contract): _____

Bidder Name: _____

Bidder Address: _____

Bidder Email Address: _____ Bidder Phone Number: _____

Schedule Summary

Please complete all three of the following:

1. SCHEDULE A – Bidder's Principals (check one)

The bidder has one or more **PRINCIPALS**, as defined in LAMC § 49.7.35(A)(6).
At least one principal is required for entities. (If you check "Yes", Schedule A is required.)

Yes

☐

No

☐

2. SCHEDULE B – Subcontractors and Their Principals (check one)

The bidder has one or more **SUBCONTRACTORS** on this bid or proposal with
subcontracts worth \$100,000 or more. (If you check "Yes", Schedule B is required.)

Yes

☐

No

☐

3. TOTAL NUMBER OF PAGES SUBMITTED (including this cover page): _____

Certification

I certify the following under penalty of perjury under the laws of the City of Los Angeles and the state of California:

A) I understand, will comply with, and have notified my principals and subcontractors of the requirements and restrictions in Los Angeles City Charter § 470(c)(12) and any related ordinances; B) I understand that I must amend this form within ten business days if any information changes; C) I am the bidder named above or I am authorized to represent the bidder named above, and my name appears below; and D) The information provided in this form is true and complete to the best of my knowledge and belief.

Name

Signature

Title

Date

Schedule A - Bidder's Principals

Please identify the names and titles of all the bidder's principals (attach additional sheets if necessary). Principals include a bidder's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the bidder of at least 20 percent and employees of the bidder who are authorized by the bid or proposal to represent the bidder before the City.

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

☐ Check this box if additional Schedule A pages are attached.

Schedule B - Subcontractors and Their Principals

Please identify all subcontractors whose subcontracts are worth \$100,000 or more. Separate Schedule B pages are required for each subcontractor who meets the threshold.

Subcontractor's Name
Subcontractor's Address

Please check one of the following options:

This subcontractor has one or more principals. ☐ Yes* ☐ No

** Each principal's name and title must be identified below. Attach additional sheets if necessary. Principals include a subcontractor's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the subcontractor of at least 20 percent and employees of the subcontractor who are authorized by the bid or proposal to represent the subcontractor before the City.*

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

☐ Check this box if additional Schedule B pages are attached.

EXHIBIT H

IRAN CONTRACTING ACT OF 2010 COMPLIANCE AFFIDAVIT

(California Public Contract Code Sections 2200-2208)

The California Legislature adopted the Iran Contracting Act of 2010 to respond to policies of Iran in a uniform fashion (PCC § 2201(q)). The Iran Contracting Act prohibits bidders engaged in investment activities in Iran from bidding on, submitting proposals for, or entering into or renewing contracts with public entities for goods and services of one million dollars (\$1,000,000) or more (PCC § 2203(a)). A bidder who “engages in investment activities in Iran” is defined as either:

1. A bidder providing goods or services of twenty million dollars (\$20,000,000) or more in the energy sector of Iran, including provision of oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran; **or**
2. A bidder that is a financial institution (as that term is defined in 50 U.S.C. § 1701) that extends twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that person will use the credit to provide goods or services in the energy sector in Iran and is identified on a list created by the California Department of General Services (DGS) pursuant to PCC § 2203(b) as a person engaging in the investment activities in Iran.

The bidder shall certify that at the time of submitting a bid for new contract or renewal of an existing contract, the bidder is **not** identified on the DGS list of ineligible businesses or persons and that the bidder is **not** engaged in investment activities in Iran in violation of the Iran Contracting Act of 2010.

California law establishes penalties for providing false certifications, including civil penalties equal to the greater of \$250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three-year ineligibility to bid on contracts (PCC § 2205).

To comply with the Iran Contracting Act of 2010, the bidder shall provide its vendor or financial institution name, and City Business Tax Registration Certificate (BTRC) if available, in completing **ONE** of the options shown below.

OPTION #1: CERTIFICATION

I, the official named below, certify that I am duly authorized to execute this certification on behalf of the bidder or financial institution identified below, and that the bidder or financial institution identified below is **not** on the current DGS list of persons engaged in investment activities in Iran and is **not** a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person or vendor, for 45 days or more, if that other person or vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current DGS list of persons engaged in investment activities in Iran.

<i>Vendor Name/Financial Institution (printed)</i>		<i>BTRC (or n/a)</i>
<i>By (Authorized Signature)</i>		
<i>Print Name and Title of Person Signing</i>		
<i>Date Executed</i>	<i>City Approval (Signature)</i>	<i>(Print Name)</i>

OPTION #2: EXEMPTION

Pursuant to PCC § 2203(c) and (d), a public entity may permit a bidder or financial institution engaged in investment activities in Iran, on a case-by-case basis, to be eligible for, or to bid on, submit a proposal for, or enter into, or renew, a contract for goods and services. If the bidder or financial institution identified below has obtained an exemption from the certification requirement under the Iran Contracting Act of 2010, the bidder or financial institution shall complete and sign below and attach documentation demonstrating the exemption approval.

<i>Vendor Name/Financial Institution (printed)</i>		<i>BTRC (or n/a)</i>
<i>By (Authorized Signature)</i>		
<i>Print Name and Title of Person Signing</i>		
<i>Date Executed</i>	<i>City Approval (Signature)</i>	<i>(Print Name)</i>